

ANNUAL REPORT 2012 TO THE COMMUNITY 2013

GIVE. ADVOCATE. VOLUNTEER.

**United Way of Salt Lake** serving Davis, Salt Lake, Summit, and Tooele Counties **UW.ORG** 









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# DEAR FRIENDS,

CHANGING THE ODDS. Over the past year, these words have motivated us to work harder than we ever have before. They have guided our work, increased our determination, and spurred our desire to make changes in our community that have only been dreamed of before now.

To change the odds means to level the playing field, so that every child has the same chance to succeed in school and in life. We know we can do more than help one child beat the odds. Together, through our Promise Partnerships, we are changing the odds for entire communities. Our goal is to create self-reliance by ensuring that every child succeeds, every step of the way, from cradle to career. As we look back over the last year, we are awestruck by the changes we have experienced as an organization. We embarked upon our most ambitious period of growth and transformation and surpassed even our own expectations.

In January, we launched our Changing the Odds major gifts campaign. Our goal was to raise \$12 million by 12-12-12. We crushed that goal as leading philanthropists and corporations in our community stepped up to support this historic work and helped us raise \$14.5 million. This is above and beyond the nearly \$11 million that we raised through our traditional revenue sources. As we tell our story and engage the community in our work, it is exciting to see that so many people and organizations share this vision and are inspired by the possibilities of what we can accomplish together.

Due to the unprecedented success of the Changing the Odds campaign, we are gearing up much more quickly than we previously thought we could and are putting more resources into our Promise Partnerships in Clearfield, Kearns, Park City, Salt Lake City, South Salt Lake, and West Valley. We are also developing a new Promise Partnership in Midvale, where we are working with Canyons School District, Midvale City and other partners to expand our work.

The work that is happening in our Promise Partnerships and in our Neighborhood Centers is truly life-changing. So many partners have come together with a common agenda to transform the lives of kids and families in their communities.

And, together, we are getting great results! The achievement gap in math and reading has completely closed for low-income students who participated in Granite School District's high-quality preschool program. These kids are now on track with their peers. We have seen kids and families receive medical care that they never would have received before, including immunizations needed to start school. Juvenile crime rates have been reduced because kids are at Neighborhood Centers after school when they might otherwise get into trouble.

None of this can be accomplished on our own. We have a visionary and courageous Board of Directors and staff, and many donors, partners, and volunteers who have committed to join us in our promise to change the odds. So many have embraced and supported new, progressive ideas. What we are accomplishing together will transform lives and neighborhoods today and for generations to come. Thank You!

Sincerely,



Mona Burton
Chair, Board of Directors
Partner, Holland and Hart LLP



Deborah S. Bayle

President and CEO

United Way of Salt Lake



# **OUR PROMISE**To Change the Odds

# **OUR PROMISE**

United Way of Salt Lake's promise is to change the odds so all children and their families, regardless of their circumstances, have the same chance to succeed in school and life.

# **VISION**

United Way envisions a community where all individuals and families achieve their potential through education, income stability, and healthy lives:

Where all children receive a quality education that offers a pathway to a brighter tomorrow

Where the cycle of poverty and financial dependence ends and more productive lives begin

Where everyone receives effective health care that improves their quality of life

# **MISSION STATEMENT**

To improve lives and build strong communities by uniting individuals and organizations with the will, passion, expertise, and resources needed to solve problems.

SCAN THIS CODE TO SEE OUR PROMISE VIDEO



# COLLECTIVE IMPACT A Unique Approach to Community Problem Solving

United Way of Salt Lake has embraced a comprehensive approach to solve community problems called Collective Impact. \*Collective Impact requires that everyone works together in partnership—businesses, cities, government, schools, churches, foundations and nonprofit organizations—to help every child succeed, every step of the way, from cradle to career.

# Together, we work to:

Create a vision and set clear, shared goals for the communities where we work Organize and align all of the resources and programs of a community into strategies that mutually reinforce each other Target strategies
and measure
success by
sharing data and
being mutually
accountable
for results

Operate in an environment of constant communication and continuous improvement

Within this framework, United Way of Salt Lake plays a "backbone" role—assuring that these elements are in place and working to guide vision, align strategies, build public will, support shared measurement, mobilize funding, advance supportive public policies, and engage volunteers.







# **CRADLE TO CAREER CONTINUUM**Goals and Objectives

Our shared focus is on advancing the education, income, and health of our neighborhoods and communities to ensure every child succeeds, every step of the way, from cradle to career.

Education is the foundation of our work and the most important engine of economic growth and individual financial gain. United Way of Salt Lake and our partners work to improve results in education from cradle to career by focusing on the following goals:

# **EDUCATION**

### **CRADLE TO KINDERGARTEN**

Infants and toddlers
demonstrate age-appropriate
development and children
enter kindergarten
ready to learn

### KIDS ON TRACK

Students achieve on grade level in reading, math, and science

# DESTINATION GRADUATION AND BEYOND

Students graduate from
high school prepared for
college or other postsecondary training, enroll
in post-secondary education,
and graduate or complete
their program

We know that in order to achieve results in education, we must also focus on linking family and community support. This coordinated approach leverages community programs and services so that families can work to support themselves and their children.

**INCOME** 

HEALTH

**BASIC NEEDS** 

### FARN IT KEEP IT SAVE IT

Families gain the income and financial tools to thrive

### **HEALTHY FOR LIFE**

Children develop healthy behaviors and improve their overall health

### **BASIC NEEDS**

People's basic needs of food, shelter, health, and safety are met

# PROMISE PARTNERSHIPS

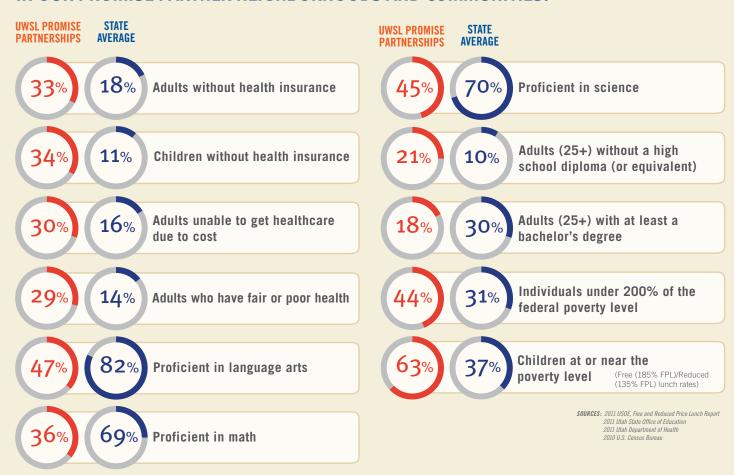
# A Shared Commitment to Transform Lives and Communities



CLEARFIELD | GUADALUPE | HORIZONTE | KEARNS | MIDVALE PARK CITY | REFUGEE YOUTH | SOUTH SALT LAKE | WEST VALLEY

Working with dozens of key stakeholders, United Way of Salt Lake has formed nine "Promise Partnerships." These partnerships have made a shared promise to work together to find new and innovative ways to address challenges and find solutions. This commitment, or promise, not only requires deep cross-sector Collective Impact collaboration, but also a plan for supporting children and families from cradle to career.

# IN OUR PROMISE PARTNER NEIGHBORHOODS AND COMMUNITIES:

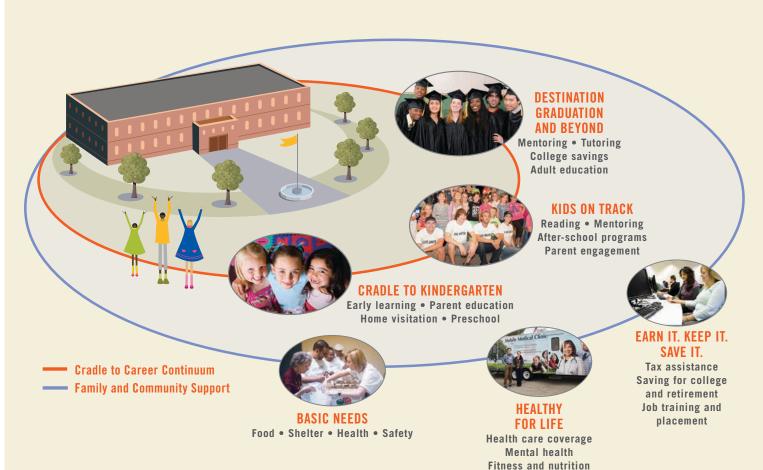






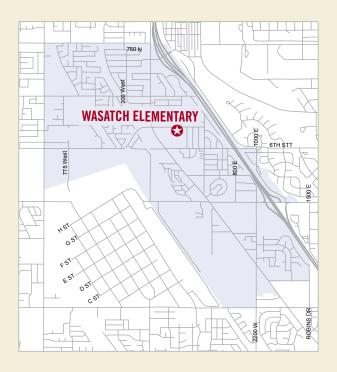
# NEIGHBORHOOD CENTERS Aligning partners and programs with cradle to career goals

On-the-ground implementation of programs and services provided by Promise Partnerships are coordinated in easily accessible Neighborhood Centers (also called Community Learning Centers and Welcome Centers). Located in schools, apartment complexes, and other locations where residents have frequent access, these Centers are the hubs of the communities they serve. They create a web of support for the entire family where children and families have access to a wide range of educational programs, social services, health resources, and much more.









Promise Partners in Clearfield work with United Way of Salt Lake in the neighborhood surrounding the Davis Community Learning Center at Wasatch Elementary, encompassing approximately 13,000 residents. Thirty-seven percent of this population is youth under the age of 19 and 66 percent of youth are members of families whose incomes are at or near the poverty level. While 83 percent of the population is Caucasian, other ethnicities, primarily Hispanic, are also represented and 15 percent of families speak a language other than English. Clearfield's promise is to promote the value of learning and self-worth among students and adults and to provide a network of services to ensure successful children, thriving families, and vibrant communities.

IN CLEARFIELD:

3rd grade reading PROFICIENCY UP 8%

Families with savings ACCOUNTS UP 18%





IN SALT LAKE CITY



The Promise Guadalupe partnership serves children and families in the Rose Park, Poplar Grove, and Glendale communities in the Salt Lake City area. These neighborhoods experience high poverty and 91 percent of kids are members of families with incomes at or near the poverty level. Children also experience many barriers to learning and approximately 50 percent are below grade-level in reading and math. In these neighborhoods, cost is a significant barrier to health care. Sixty-eight percent of adults are not insured and only 47 percent receive regular health care. Guadalupe's promise is to teach economically disadvantaged children and non-English speaking adults the vision and skills needed to live productive, rewarding lives. Guadalupe is dedicated to ensuring that 90 percent of its students meet or exceed the district or state academic standards in core subjects.

IN SALT LAKE CITY AT GUADALUPE:

3rd grade language arts PROFICIENCY UP 19%

Adults with health INSURANCE UP 12%

Families receiving regular HEALTH CARE UP 32%



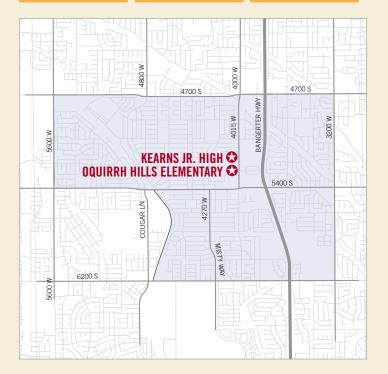
Promise Partners in Kearns work with United Way of Salt Lake in the neighborhoods surrounding two Community Learning Centers: Oquirrh Hills Elementary and Kearns Junior High. This area has a population of nearly 35,000 people, 35 percent of whom are children under the age of 19. Kearns has a high incidence of poverty with 37 percent of kids and families at or near the poverty level. About 75 percent of Oquirrh Hills and Kearns Junior High students utilize free or reduced-price school lunch. Academically, Kearns students are slipping through the cracks. Thirty percent of elementary school children are not reading on grade level and 45 percent of elementary and junior high students are below grade level in math. The graduation rate is startling, at just 67 percent. Kearns' promise is to focus its efforts on providing the resources families need to thrive and develop a cradle to career pipeline that ensures children are on track to succeed academically.

### **IN KEARNS:**

Elementary reading FLUENCY

Elementary language arts PROFICIENCY

9th grade language arts PROFICIENCY UP 16%



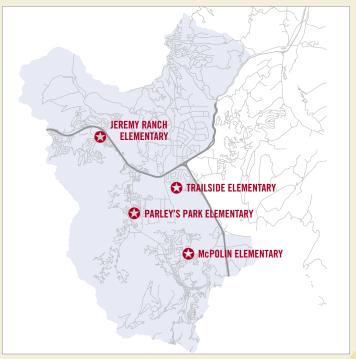






Tourism and leisure industries drive the Park City economy—with the majority of jobs being in recreation, entertainment, accommodation, and food services. The unemployment rate in Park City is very low, and the average income and home value is very high. Despite these positive figures, approximately 39 percent of kids live in families making less than \$29,000 a year (for a family of four). This economic divide is reflected in the ethnic makeup of the Park City community. Seventy five percent of Caucasians own their own home, while only two percent of Hispanics do. In addition, 81 percent of Caucasian children have insurance coverage and receive regular medical care as compared to 50 percent of Hispanic children. Ninety-four percent of Caucasian students are achieving on grade level in language arts, compared with 66 percent of Hispanic students. Park City's promise is to address these economic

IN PARK CITY:





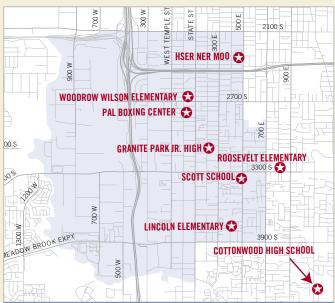


South Salt Lake is rich in diversity and 32 percent of its 30,000 residents speak a language other than English. Over one quarter of South Salt Lake's youth are under the age of 19 and 84 percent are members of families who are at or near the poverty level. Fifty-two percent are below grade level in math and 44 percent are below grade level in reading. South Salt Lake has an above-average high school dropout rate with 25 percent of adults lacking a diploma. South Salt Lake's promise is to ensure that every child graduates from college, has a safe, clean neighborhood and home, and has the opportunity to prosper.

### IN SOUTH SALT LAKE:



6th grade language arts PROFICIENCY UP 20%



Promise South Salt Lake was named one of America's 100 Best Communities for Youth by the America's Promise Alliance. The broad commitment and strong leadership from within the City of South Salt Lake and Granite School District have made it possible to establish a complete continuum from birth through high school.







grade science PROFICIENCY UP 34%

grade math PROFICIENCY UP 13%

The Promise West Valley partnership works in the neighborhoods surrounding Granger Elementary School and Five Parks Community Action Center. This area has a population of 15,400 people, 32 percent of whom are children under the age of 19. The city's businesses, schools, and organizations reflect its diverse population; minorities make up 40 percent of the population and 35 percent of families speak a language other than English. Nearly 80 percent of kids live in families whose incomes are at or below the poverty level. Granger Elementary serves 950 students and because of language barriers, 38 percent of kids are not achieving on grade level in reading and 42 percent of kids are behind in math. Among those 950 students, 79 percent qualify for free and reduced-price lunch, 79 percent are ethnic minority, and 75 percent do not speak English as their primary language. West Valley's promise is to focus its efforts on resources families need to thrive and develop a cradle to career pipeline to ensure children are on track to succeed academically.



United Way of Salt Lake's focus on refugee youth is unique among our partnerships, as it is geared toward a specific population of people rather than being place-based. Utah is home to an estimated 30,000 refugees with the majority living in the Salt Lake area. Approximately 1,000 refugees from various countries arrive in Utah each year, most being from Sudan, Somalia, Burma, Bhutan, and Iraq. These individuals and families receive support for the first two years of residence in Utah from one or more of Utah's resettlement agencies including: Asian Association of Utah, Catholic Community Services, and International Rescue Committee. Various other nonprofit, government, religious, and community organizations provide basic needs, support, and other programs. The Refugee Youth partnership's promise is to help refugees succeed academically and achieve post-secondary education or vocational training and to provide targeted support from organizations that serve the refugee community.

The refugee youth
partnership has established
a very advanced infrastructure
for collaboration in service
delivery, and shared
accountability.

Number
of immigrants
and refugees actively
engaged in their schools

**UP 60%** 



Promise Midvale is a new partnership being developed among United Way of Salt Lake, Canyons School District, Midvale City, and many other organizations working to improve education, income, health and safety outcomes in Midvale.





# A SPECIAL THANK YOU!

United Way of Salt Lake would like to thank the courageous schools, districts, non profits and the principals, staff, and leaders who are making a difference every day by working together with each other and with United Way of Salt Lake in new ways.

With the new promise partnership model that United Way formulated, we are truly making an impact in kids' lives and in our community.

We meet frequently with United Way partners to evaluate and assess our accomplishments and to target what we need to do next to achieve our mutual goals. Every step throughout this entire process has been taken and completed together. We are honestly working together steadily to meet our objectives. We can accurately say that our achievements are the result of a joint effort. This new promise partnership we have is incredible.

Our staff has built close bonds with our United Way partners and we have a huge respect for their professionalism and dedication to helping our youth succeed.



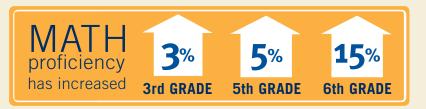
-Bob Dunn Executive Director Boys and Girls Club of South Valley

# RESULTS Delivering on Our Promise



This year, thanks to the commitment and hard work of our many partners, United Way Promise Partnerships have made significant progress. Below are a few examples of the results we are seeing in the neighborhoods and Neighborhood Centers where we work. None of it would be possible without the many committed partners, donors, stakeholders, Board of Directors, staff, and volunteers. Together, we are breaking down barriers and helping create opportunities so families are prepared and inspired to work toward future success.





JR. HIGH LANGUAGE ARTS PROFICIENCY

**UP 8**%

JR. HIGH
SCIENCE
PROFICIENCY
UP 4%

IMMUNIZED

**UP 36%** 

(average for at-risk kids is 50%)

The number of households that receive free tax assistance, and claim the earned income tax credit (EITC) and other tax credits

UP 51%



Citations: Data from Utah State Office of Education, State Core CRT Results (2009-2012); Granite School District (2012); and United Way of Salt Lake Year-end Program Reports (2012).



# UNITED WAY 2-1-1 INFORMATION AND REFERRAL



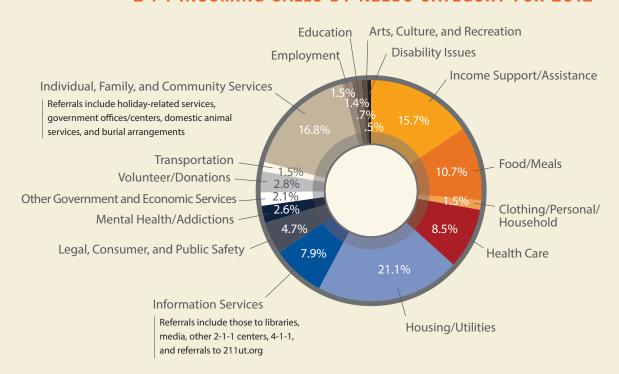


2-1-1, the state's information and referral service, is a cost-effective human services delivery system, a vital connection between volunteers and service opportunities, and an essential tool during times of disaster. One of the central purposes of 2-1-1 is to empower individuals and families with information and knowledge about health and human services. With information, an individual can seek out appropriate service providers to make positive decisions and find needed resources, improving the chances of achieving positive outcomes. To find out how to get help, or to give help, visit 211ut.org or dial 2-1-1.



2-1-1 is the social barometer for the state, providing data on the most critical needs of Utahns. In 2012, United Way 2-1-1 received 105,123 calls from Utahns and made 164,761 referrals.

# 2-1-1 INCOMING CALLS BY NEEDS CATEGORY FOR 2012





Giving is the easiest and most powerful way to make long-lasting changes in our community. United Way of Salt Lake could not do the work we do without our committed donors. Our donors include corporations, foundations, small businesses, individuals, couples, and families. From the employee who gives through payroll deductions, to our most engaged leadership donor, every investment helps us further our mission to improve lives and build stronger communities.

To find out more or to give today, visit uw.org/give



# **CHANGING THE ODDS CAMPAIGN**

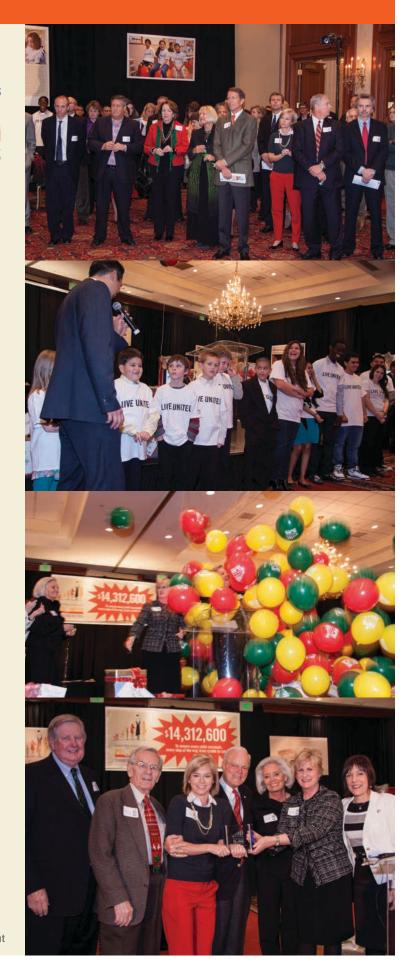
In January, 2012, United Way of Salt Lake launched a significant major gifts campaign, Changing the Odds, with the goal of raising \$15 million to strengthen our cradle to career pipeline in the neighborhoods where we work. Throughout the year, we focused on educating community and business leaders about our promise to transform lives and communities. Leaders made site visits to Neighborhood Centers and were able to see firsthand the impact of United Way's Collective Impact work.

On 12-12-12 at 12:12 pm, at our public launch for the campaign, we hoped to announce that we had raised \$12 million during the quiet phase. In an historic announcement to the community, we revealed that Utah's major businesses, leading foundations, individuals, and families had contributed \$14.3 million to the campaign, and that we had surpassed our goal!

These resources will ensure our partnerships with businesses, schools, cities, and our community's most visionary philanthropists, will change the odds for children, their families, and entire communities—today, and for generations to come. Changing the Odds Campaign supporters are listed on page 33.

# **Founding Council**

Investors in the Changing the Odds Campaign were invited to participate as members of Changing the Odds Founding Council. The Council provides a way for investors to stay informed about the work of United Way of Salt Lake, provides leadership and strategy to help us reach our goals, and to engage in the work on the ground. In late March, the Founding Council met for the first time to learn about the importance of cross-sector collaboration between leading philanthropists, civic leaders, business leaders, and educators.





# TS United Way of Salt Lake Tocqueville Society United Way

# DONOR NETWORKS ENGAGING OUR INVESTORS

United Way of Salt Lake
Tocqueville Society
An affiliate of United Way Worldwide
National Tocqueville Society

Tocqueville Society members are philanthropists who demonstrate extraordinary generosity to our community by investing \$10,000 or more annually in United Way of Salt Lake. In 2012-2013, the 74 members collectively contributed over **\$1 million** in traditional membership gifts. These caring individuals and couples make an outstanding commitment to improving the quality of life in our community. Members are recognized locally and nationally for their commitment and for inspiring others to greater philanthropy. Tocqueville Society welcomed six new members in 2012-2013 and developed a new strategy to enhance membership engagement and provide opportunities for volunteerism, networking, and leadership.

Many *Tocqueville Society* members also contributed to our Changing the Odds Campaign and made an additional investment above and beyond their membership commitment.

See a list of Tocqueville Society members on page 34



Women's Leadership Council (formerly Women's Philanthropic Network) members engage the power, wisdom, and generosity of women to create a stronger community today and for future generations. In an effort to align with the larger family of 137 separate Women's Leadership Councils from throughout the country that are affiliated with United Way Worldwide, the Women's Philanthropic Network officially changed its name to the Women's Leadership Council in February of 2013. Collectively, Women's Leadership Councils have a diverse membership of over 55,000 women who have contributed over one billion dollars in the last decade to further efforts in education.

Locally, this diverse group of 178 dedicated women is taking a leading role investing in and influencing solutions to complex community issues. This past year, Women's Leadership Council welcomed 82 new members. Members invest \$1,500 or more annually and collectively invested more than \$500,000 in United Way of Salt Lake to support Women for Educational Achievement, an effort to empower girls and teens to complete post-secondary education and training. The Women's Leadership Council also launched a pilot program to engage its members in on-the-ground work. Members take an active role volunteering in South Salt Lake by providing classroom presentations, and one-on-one mentoring, facilitating career and college tours, and conducting three-day workshops based on the popular book, StrengthsFinder 2.0. Members contributed nearly 500 volunteer hours of their time last year.

Photos 1 and 2: The *Women's Leadership Council* annual signature event, Power of Your Purse, was attended by 420 people. The event raised awareness and nearly \$50,000 to give girls and young women the opportunity to reach their potential through education.

Photo 3: The Women in Education Summit: Investing in Our Future half-day summit attracted over 500 attendees who discussed issues affecting post-secondary education enrollment and completion among Utah women.

Women's Leadership Council members are listed on pages 34-35







### United Way of Salt Lake Young Leaders

Creating lasting change by promoting philanthropy and civic engagement

Young Leaders are enthusiastic and dynamic individuals and couples under the age of 40 who invest \$1,000 or more annually in United Way of Salt Lake. Young Leaders provides opportunities for effective advocacy and community service, and encourages networking through social events. This energetic group of 488 young philanthropists is paving the way for the next generation of community leaders to become catalysts for lasting change. Young Leaders membership grew by 75 in 2012-2013 and members invested over \$486,000 in United Way's work.

More than 450 guests attended the *Young Leaders* annual event, April 12, 2013. The event raised over \$30,000 to benefit United Way of Salt Lake's early childhood education efforts.

Young Leaders contributed nearly 600 hours of volunteer service this past year and added two ongoing monthly volunteer opportunities at Guadalupe School and PAL Boxing Center, two United Way Neighborhood Centers.

Young Leaders members are listed on pages 35-37



Leadership Circle members exemplify commitment and caring with a minimum annual investment of \$1,000. Nearly 950 members strong, the combined contributions of this group total over \$1.3 million. Leadership Circle is currently being reimagined by a planning committee charged with creating a new engagement platform for members. New Leadership Circle membership guidelines will include a \$1,500 minimum annual investment. Members will have numerous opportunities to volunteer and to network with other members.

Leadership Circle members are listed on pages 38-41



Diamond Donors have contributed to United Way for 20 years or more and exhibit extraordinary dedication to making a difference in our community. This loyal base of 622 supporters has enabled us to grow through the years and continue to create opportunities for a better tomorrow.

Diamond Donors are listed on pages 42-44



Legacy of Hope Society members have made a planned gift to United Way of Salt Lake through their financial, tax, or estate planning. These individuals know that with proper planning their influence will leave a legacy for many years to come.

Please remember United Way of Salt Lake in your will or estate plan and let us know when you do so we can thank you.







This year's *Legislative Preview Breakfast* was held on January 17, 2013. Over 350 attended for a preview of the General Session and to discuss United Way's policy priorities with legislators.

Over 70 United Way stakeholders and partners advocated for United Way of Salt Lake's legislative priorities during our annual *United Way Day on the Hill*, February 21, 2013.

Public policy advocacy is an essential component of United Way's Collective Impact work and is critical to help us achieve our mission and goals. The public sector is a key decision-maker and partner in providing health, education, and human services. State, local, and federal laws and budget decisions affect many critical programs necessary to create lasting changes. To find out more, visit uw.org/advocate

# **2013 Public Policy Successes**

The 2013 General Session came to a close at midnight on March 14, 2013. After 45 fast and furious days, United Way of Salt Lake emerged with many great wins for Utah's children, families, and communities.

# **Early Childhood Education**

In 2007, we successfully advocated for the adoption of an optional extended-day kindergarten program. Funding for the program ended in 2010 and one-time funds have been appropriated to the program since. This year, \$7.5 million in on-going funds were secured for optional extended-day kindergarten.

Utilizing research conducted on Granite School District's high-quality Title I preschool program, United Way of Salt Lake and Voices for Utah Children worked with Senator Aaron Osmond to develop SB71, Results-based Financing for Early Childhood Education. This bill would have allowed the government to contract with a private-sector investor to pay for high-quality preschool and be paid back if the intervention achieved targeted results. Unfortunately, SB71 was voted down on the Senate floor. In a letter to the editor, Deborah Bayle made a public pledge on behalf of United Way to continue to develop data-driven legislation so that all children have the chance to succeed from cradle to career.

## 2-1-1 Information and Referral Network

In July of 2011, 2-1-1 joined the United Way of Salt Lake team. Part of our commitment to bringing 2-1-1 under our umbrella was to strengthen the program, reduce duplication, and increase overall efficiency. President

Wayne Niederhauser and Senator Todd Weiler worked with United Way 2-1-1 and other stakeholders to create a shared vision for 2-1-1. SB56, *2-1-1 Information and Referral Network*, sponsored by Senator Weiler, was passed and \$250,000 was appropriated to the program. The successful passage of SB56 and subsequent funding will help make this vision a reality.

### **Earned Income Tax Credit**

United Way of Salt Lake has long supported a State Earned Income Tax Credit, which is program that is proven to lift families out of poverty. This session, HB197, *Earned Income Tax Credit and Related Funding*, sponsored by Representative Eric Hutchings, successfully passed the House, but was not prioritized for funding and was, therefore, held in Senate Rules Committee.



"I have tremendous respect and appreciation for the role United Way of Salt Lake plays in the legislative process. By bringing a diverse group of people together, including business leaders and community leaders, using solid data to drive decisions, and listening to all points of view, United Way of Salt Lake brings a unique, valuable and strong voice to our policy debates and provides the leadership we need to solve complex community problems.

The values we hold dear in Utah compel us to look within our communities for results and to encourage volunteer and charitable service. We should be grateful to United Way of Salt Lake for working to find solutions to challenges in our communities and we should celebrate their success."

-Representative Greg Hughes Utah State House of Representatives

# VOLUNTEER

Volunteering strengthens communities and creates relationships both within organizations and on personal levels that are a vital part of the fabric of the community. Volunteerism also fosters civic responsibility, participation, understanding, and interaction.

Volunteers are at the forefront of much of the resource mobilization, relationship building, Collective Impact goal and vision setting, and other key United Way functions. They are the tutors, mentors, budget counselors, tax preparers, coaches, United Way employee campaign managers, policy advocates, and many others who give freely of their time and talent to advance the education, income, and health of our communities. United Way 2-1-1 Volunteer Center connects individuals, families, and groups to meaningful service opportunities. Over 500 volunteer opportunities are easily accessible by visiting uw.org/volunteer.

In 2012 - 2013, United Way connected nearly 13,000 individuals to meaningful volunteer opportunities.

LIVE UNITE LIVE UNITED LIVE UNITED LIVE UNITED

4,000 volunteers from 115 local companies spent over 36,000 hours completing one-day service projects on United Way of Salt Lake's 20th Annual **Day of Caring**, September 13, 2012. Volunteers saved our community over \$615,000!

# EINANCIAL

PU

# **STATEMENT 2011-2012**

	Cash and cash equivalents	5,291,396
	Investments	6,579,178
ASSETS	Net pledges receivable	
AUGLIU	Beneficiary interest in trusts	65,812
	Net property and equipment	159,467
	Other assets	190,334
	Total Assets	18,274,240
	Accounts payable and accrued liabilities	210,685
LIABILITIES	Due to agencies, programs and other United Ways	5,609,513
	Other liabilities	217,230
	Total Liabilities	0.007.400
	Unrestricted	4,591,728
<b>NET ASSETS</b>	Temporarily restricted	7,529,116
	Permanently restricted	115,968
	Total Net Assets	12,236,812
	TOTAL LIABILITIES AND NET ASSETS	18,274,240
JBLIC SUPPORT	Individuals, corporations, and foundations	9,429,325
AND REVENUE	Donor designations to other nonprofits	2,356,887
AND REVEROE	Changing the Odds	4,042,532
	Initiatives, sponsorships, and other revenue	2,183,752
	Total Revenue	13,298,722
EXPENSES	Community Investment	6,364,836
LAI LIIOLO	Supporting Services	2,413,181
	Pension related adjustments and reclassification of trust	143,576
	Total Expenses	8,921,593
	CHANGE IN NET ASSETS	4,377,129
	Complete audited financial statements can be found at UW.ORG	

# **Membership Disclosure**

United Way of Salt Lake does not have members and does not charge dues from its partner organizations.

# ACCOUNTABILITY

United Way of Salt Lake is dedicated to being transparent and accountable in all that we do. Recently, Charity Navigator and Better Business Bureau evaluated United Way of Salt Lake on our transparency and accountability. Charity Navigator gave UWSL a rating of 70 out of 70—a four-star rating for exceptional transparency and accountability, exceeding industry standards. Better Business Bureau concluded that United Way of Salt Lake meets all 20 standards for charity accountability, making United Way of Salt Lake a BBB Accredited Charity.

Does United Way of Salt Lake have an active Board of Directors comprised of citizen leaders that meets regularly?  Yes O No	Does United Way of Salt Lake have a "whistleblower" policy?  ◆ Yes ○ No	
The Board is comprised of 46 local community leaders representing business, government and other sectors.	Is the CEO's performance and compensation reviewed and approved?  ● Yes ○ No  The Board Chair and Executive Compensation Committee conduct an annual performance	
Does the Board of Directors review and approve the annual budget and quarterly financial statements?	and compensation review of the CEO. This review is ratified by the Executive Committee.	
● Yes ○ No  The annual budget and quarterly financial statements are approved by the Board following thorough review by the Administration/Finance Committee, and the Executive Committee.	Is the senior management team's performance and compensation reviewed and approved?  Yes No The CEO conducts annual performance appraisals of the senior management team. These appraisals, along with compensation levels of the senior management team, are reviewed and ratified by the Executive Compensation Committee and the Executive Committee.	
Does United Way of Salt Lake have an Audit Committee?  ● Yes ○ No  The Audit Committee is comprised of financial and business experts.		
Is the Audit Committee an independent body that reports directly to the Board?  Yes O No	Does United Way of Salt Lake post its annual independent audit, annual IRS tax return (Form 990) and its current IRS tax exempt determination letter on its website?	
Does the Board of Directors review and approve the annual independent audit report, as well as the auditor's management letter comments?  Yes O No	Yes O No Available for download.	
The annual audit is approved by the Board following thorough review by the Audit Committee, Administration/Finance Committee, and the Executive Committee.	Has United Way of Salt Lake established written human resources, accounting, use of assets, pledge processing, and internal control policies?  Yes O No	
Does the Board of Directors review its bylaws and governance documents at least once every three years?	● Yes ○ No All policies are systematically reviewed and updated.	
Yes O No	Does United Way of Salt Lake have a written donor information privacy policy?  Yes O No	
Does United Way of Salt Lake have additional oversight committees?  ● Yes ○ No	A copy of the policy is available on the website.	
Administration/Finance Committee, Governance Committee, and Investment Committee.  Does United Way of Salt Lake have ethics and conflict of interest policies?	Does United Way of Salt Lake prohibit providing donor information to third parties?  Yes O No	
● Yes ○ No  Board members, staff, and committee members are required to sign a Code of Ethics and a Conflict of Interest Statement annually.	Does United Way of Salt Lake have adequate insurance coverage?  Yes No	
Does United Way of Salt Lake adhere to an investment policy approved by the Board of Directors?	Coverage is reviewed annually by our Governance Committee.	
● Yes ○ No	Does United Way of Salt Lake have a Board-approved business expense reimbursement policy?	
Does United Way of Salt Lake adhere to a policy which prohibits loans to any Board members or staff?	Yes	
● Yes ○ No  Does United Way of Salt Lake have a diversity and inclusion policy?	Does the Board review and approve all funding decisions?  ● Yes ○ No	
● Yes ○ No	Funding recommendations are reviewed by the Collective Impact Council before going to the Board for approval.	
Does United Way of Salt Lake conduct anti-terrorism compliance measures?  ● Yes ○ No	Is United Way of Salt Lake continually strengthening its accountability measures and standards?	
Does United Way of Salt Lake comply with provisions of Sarbanes-Oxley applicable to nonprofit organizations?  Yes O No	Yes O No United Way of Salt Lake's Board and staff continually seek new, innovative measures to improve our levels of accountability.	
	orehensive <b>website</b> , <b>UW.ORG</b> , to ensure that our supporters, the documents and other information they may require:	
<ul> <li>Annual audited financial statements</li> </ul>	<ul> <li>Annual Report</li> <li>Board of Directors roster</li> <li>Community Partners listing</li> <li>Bylaws</li> <li>Governance Policies</li> <li>Staff roster</li> </ul>	
OLUNTEER-LED Every three years, United Way of Salt Lake evaluates organizational performance by conducting a volunteer-led		

self-assessment. The last organizational self-assessment was conducted in fall, 2011. The results are

ORGANIZATIONAL

SELF ASSESSMENT

available on our website UW.ORG.



# United Way of Salt Lake's PRIMISE CHANGING THE ODDS

## \$750,000 and above

Intermountain Healthcare

# \$500,000 and above

The Boyer Company
JPMorgan Chase
Peter M. and Paula Green Johnson
Sorenson Impact Foundation
Zions Bank

### \$250.000 and above

Goldman Sachs
Questar

# \$100,000 and above

Thomas and Candace Dee Family Foundation University of Utah Hospitals & Clinics Wells Fargo

### \$75,000 and above

KeyBank and KeyBank Foundation

# \$50,000 and above

Anonymous

Allen and Denise Alexander

Ron and Janet Jibson

John and Anne Milliken

Sean and Catherine Slatter

# **CHANGING THE ODDS CAMPAIGN INVESTORS**

# \$1,000,000 and above

Anonymous

The Church of Jesus Christ of Latter-day Saints

George S. and Dolores Doré Eccles Foundation

# Kem C. and Carolyn Gardner Family

Julianne Gardner Arnell and Weston Arnell Susan Gardner Folau and Sitani Folau Andrew Barnes Gardner and Angela Gardner Christian Kem Gardner and Marie Gochnour Gardner Matthew Lincoln and Amy Gardner Kimberly Gardner Martin and JT Martin Jon and Karen Huntsman

Larry H. and Gail Miller Family Foundation

The Mark & Kathie Miller Foundation

Savage

The Weinholtz Family Foundation

# Up to \$49,999

Anonymous (2) Sheryl and John Allen Deborah S. Bayle Mark and Karen Bouchard Family Trust Chris and Mark Bray Christine and Mike Buckley Dave and Lori Buhler Mona Burton Rulon M. and Rebecca J. Dutson Cecelia H. Foxley. Ph.D. Laren Gertsch Jamie L. Glenn Chris and Natalie Gochnour David and Deanna Golden Neil and Ashley Hafer Tim and Jessica Hodge George and Sara Hofmann Cathy Caputo Hoskins Representative Gregory H. Hughes Jeff and Jane Larsen Blake Larson LeeAnne and Chris Linderman Tom and Jamie Love Salt Lake County Mayor Benjamin M. McAdams

Mikelle Moore

Ray and Janet Pickup Bruce and Lu Anne Reese Gavin and Nicole Reese Kevin and Holly Ricklefs Rocky Mountain Power Kevin and Lois Salmon Jeff and Karen Simpson Jennifer and Shane Smith Dr. Charles W. and Sharee Sorenson Lane and Marilyn Summerhays O.C. Tanner Company Jason and Jill Taylor Karma Thomson Scott and Sue Ulbrich Craig and Christy Wagstaff Rick and Karen Widner South Salt Lake Mayor Cherie Wood Thomas and Caroline Wright Carol and Craig Zollinger

We are proud that 100% of United Way of Salt Lake Board of Directors and Changing the Odds Steering Committee members made an additional gift in support of the Changing the Odds Campaign.

As of April 1, 2013

# United Way of Salt Lake Tocqueville Society An affiliate of United Way Worldwide National Tocqueville Society



Angela Dumke

Allen and Denise Alexander A. Scott and Jesselie Anderson Haven J. Barlow Deborah Bayle Robert and Jan Bayle Scott and Cheri Beck Colleen and Jim Bell Mark and Karen Bouchard H. Roger and Sara Boyer Allison and Barry Bridges Mona Lyman Burton Carol Carter Josh and Julie Dalton John B. and Flora D'Arcy Dave and Nancy Dean Katherine and Zeke Dumke, Jr. Rulon M. and Rebecca J. Dutson Spencer F. and Cleone Eccles Susan Gardner Folau and Sitani Folau Andrew Barnes and Angela Gardner Carolyn Barnes Gardner Christian Kem and Marie Gardner Kem C. and Carolyn Gardner Matthew Lincoln and Amy Gardner Julianne Gardner Arnell & Weston Arnell David R. and Deanna D. Golden Kevin and Camey Hadlock Neil and Ashley Hafer Dell Loy and Lynnette Hansen Jacob and Elizabeth Heugly Tim and Jessica Hodge George and Sara Hofmann Tom and Carol Jepperson Ron and Janet Jibson Peter M. and Paula Green Johnson Robert W. Keener LeeAnne B. and Chris Linderman Tom and Jamie Love Jane and Tami Marquardt Kimberly Gardner Martin and JT Martin

Mark C. and Kathie Miller

John and Anne Milliken

Jack and Melinda Pelo

Ray and Janet Pickup

Becky and Kevin Potts Keith O. and Nancy Rattie William K. and Julia Reagan Bruce and Lu Anne Reese D. Nick and Penny Rose Gary G. and Darlene S. Sackett Ted Schmidt Harris H. and Amanda P. Simmons Catherine and Sean Slatter Jennifer and Shane Smith Dr. Charles W. and Sharee Sorenson Susan B. and David R. Spafford Charles B. and Joy F. Stanley Ross and Jo Ann Stokes Paul F. Stringham Greg and Andrea Summerhays Norman C. and Barbara L. Tanner Dave and Kathi Thomas David S. Thomas, M.D. and Elizabeth Lockette Scott and Sue Ulbrich Craig and Christy Wagstaff Ken and Sheryl Wainwright David N. and Heather J. Warne Michael and Donna Weinholtz Dave and Sarah Wolach Craig and Carol Zollinger

4 members wish to remain anonymous

Tocqueville Society members as of April 1, 2013

Denise Alexander Diana M. Andersen Catherine Anderson Catherine Foote Angstman Tina Aramaki Christine Arthur\* Alicia Ashton\* Pamela Atkinson\* Michelle Lisa Azzaro Brenda S. Bain Lori L. Barton Deborah Battista\* Deborah Bayle\* Jan Bayle Allison Beer Colleen Bell Selena Benson Heather Bertotti Sarin Samantha Blackburn Jane C. Blair Babe Blattner-Thompson Barbara Bowen Millie Bradley Jenny A. Bravo Allison Bridges\* Sharon Broadwater Christine Brown Sally Brown Christine B. Buckley Mona Lyman Burton\* Melissa A. Byington Dawn Cannon Cathy Caputo Hoskins Carol Carter\* Paulette Cary\* Melissa M. Ceballos Agnes Yu Chiao Kandice Christensen Tracy Christman Jan A. Coleman Susan Collier Judy Copier Patricia Coughlin Andrea Cox Christina M. DeVore Michelle Diamant

LeAnn Dickerson\*

Rebecca J. Dutson\* Lisa Eccles\* Lorilee Emery Dawn Everson Anna Farnsworth Linda M. Feller Tami M. Fisher Karen Fouad Cecelia H. Foxley, Ph.D. Cydney L. Garland Diana S. George Wendy D. Gibson Deanna Golden Michelle Gordon Dr. Carole Grady Melisse Grev Mary Kay Griffin\* Ashley Hafer Heather Hamby\* Lori Harding Shannon Harmon Jane F. Harrison Laurie Hart\* Mary Ann Hausman Kimberlev Heimsath Sarah B. Hiza Vicky Hoagland Mary Ann Holladay\* Michelle Hollingsed Katherina C. Holzhauser Kim Hood Crystal Hoogeveen Diane K. Horrocks Laura Houston\* Debra H. Hovt Dianne K. Hunsaker Lisa Jensen Janet Jibson Carrie Johnson Paula Green Johnson\* Sarah U. Johnston Megan Marie Jones Shelley Wright Kendrick Jessica Kollman Peggy Larsen\* Linda Leckman, M.D.\*







# **United Way of Salt Lake Young Leaders**

Creating lasting change by promoting philanthropy and civic engagement

Brandi Leon LeeAnne Linderman\* Elizabeth Lockette\* Paula Marie Lovendahl Angela Hsi-Jin Luan Dr. Susan R. Madsen Abigail Magrane Judy Marostica Jane Marquardt Magdalena Marriott Jeannie Mathis Terri McCarthy\* Johnnie McCord Juanita Meske\* Andrea Miller Kathie Miller\* Rena A. Miller Anne Milne\* Debi A. Mofford

Pamela Okumura-Gerrard Tamara Lvnn Ostmark Megan Pannier Lisa Payne Tiare Peterson

Nan Nicponski

Barbara S. Ohm

Becky Potts\* Mary Jane Watson Price Cecilee Price-Huish

Heidi Prokop Nancy Rattie\*

Chris Redgrave\* Lu Anne Reese\*

Cristie Richards\* Marci Rigby

Shannon Roberts

Robin A. Rockwood Crystal C. Roedel

Isabel Rojas

Stephanie Rollheiser

Pamela J. Sanders

Margarita Satini Stephanie Scheffler

Gavl K. Schwab

Jamie Anne Schwarzenbach

Karima Shaver

Stephanie Sherrell Catherine Slatter Cindy Smith Jennifer Smith\* Leslie Snavely Kim A. Soper Susan H. Speer Joy Stanley Peggy Stone Jerilyn O. Stowe

Carol Sweet Melinda Swensen

Barbara Tanner\* Julie Tanner\*

Jill Taylor Kaylynne Thompson

Susanne S. Ulbrich

Vicki Varela Kimberly Vincent Betty Wageman Christy Wagstaff Kathy L. Warner Tricia Warnken

Deanna Welch Lindajean Heller Western

Lori West-Weyen\* Cristi Wetterberg Gloria Wilkinson Nadine Wimmer\* Andrea P. Wolcott\* Angela Woodruff Jacki Zehner Holly Zenger

Linda Zimmermann\* Barbara Zimonja

3 members wish to remain anonymous

Women's Leadership Council members as of April 1, 2013

\* Founding members of Women's Philanthropic Network

Kvle R. Aivazian Bielle Crump Albrecht Anne M. Alder Jonathan Anderson Tia Anderson Joan Andrews and Shane Carlson Richard J. Angell Michael and Trin Anglin Christine Angstman Devakumar Annamalai Jamison D. Ashby Catheryn Avalos

Michelle and James Azzaro

Talia Bagshaw David W. Baldridge Shawn Ballard

Michael and Krista Baxter Scott and Cheri Beck

Allison Beer Ariann P. Beglarian Brian V. Belnap Selena Benson

Ryan and Savannah Bergeson

Jaren Bevan Tiffani Noel Bishop Maxwell Calvin Black Benjamin Blackburn Kim and Klint Blackburn Samantha Blackburn

Elisabeth Blattner-Thompson and

Joe Thompson Jason Boren Amy Bosworth Jake and Angela Boyer Julie Bradford Douglas and

Deanna Brandau Jill and Matt Briggs Samuel Broadbent Rob and Holly Brough Christine Brown Christine M. Brown

Sally and Peter Brown Richard Brutka Edmund Burke

Jennifer and Kevin Burrell

Steven Burt

Davis Burtenshaw

Rey Butcher and Lillie Garrido

Doyle S. Byers Melissa Byington John Nicholas Call Sandra Carpio Jason Castor

Sheldon E. Byde

Paul and Melissa Ceballos

Agnes Yu Chiao

Kandice Christensen and Levi Martinez

Robert Lauren Christie

Brian and Mirien Church Jamie Clark

Tom Edward Clark Stephen and Monica Clay

William Comeau David Corpron Andrea Cox Matt and Mindi Cox

Bill and Diane Crim Jim and Heather Crowder

Jason W. Crowell Kimberly Cunningham

Deven L. Curtis Tyler Dallas

Josh and Julie Dalton Joseph P. Dane

Derrek L. Davis Jesse Wyatt Dean Michael Dehner Adrian Dennis Jacob Despain

Christina DeVore Michelle Diamant Andrea Donegan Carl Levie Duke

Tori Dumke

L. Michelle Dupaix

Stacev Earle Matthew Entwistle Steven Eror Jr. Aaron S. Evans Joseph Evans

Rvan Evans Dawn Everson Trina Eyring



# **United Way of Salt Lake Young Leaders**

Creating lasting change by promoting philanthropy and civic engagement

Blake Facer Emily D. Fairbanks

Rocco and Diane Falabella

Mark Ferne

Timothy Michael Fine

Tami M. Fisher

Candyce Fly Lee

Edward and Becky Fowler

Juliann Fox Theresa Foxley

Anne Louise Frantz

Jeff and Nicole Freeman

Elizabeth Garbe

Christian Kem Gardner and Marie Gochnour Gardner

Julianne Gardner Arnell and

Weston Arnell

P. Andrew Garland

Bonnie Marie Garrick

Jared Geisler

Michelle Genna

Damon and Tammy Georgelas

Marilyn Gayle Getts

Wendy D. Gibson

David Gill

Michael L. Gill

Rachel Gober

Bernie A. Gonzales

Chelle Gordon

Leslie Graft

**Thomas Greet** 

Kristen Gubler

Brandon Gunn

Cindy Gutierrez

Neil and Ashley Hafer

David Hall

Traci Hamilton

Cameron L. Hansen

Lori and Chuck Harding

Shannon Harmon

Todd Harris

Julia Harrison

Timothy N. Harrison

David Hartkopf

Brett Haymond

Tom and Lisa Heath

Kurt Layne Henline

Daniel and Jennifer Herzog Jacob and Elizabeth Heugly

Justin Hicken

Shane D. Hillman

David T. Hilton

James and Candace Hilton

George Hofmann

Vaughn Holbrook

Stephanie Horne

Diane and Mike Horrocks

Michael J. Howell

Jeff Howes

Don and Kaysee Hulet

Tony and Shannan Hull

Alexander J. Hume

Crystal Humphrevs

Alicia Hunter

Fric A. Hurd

Tyler and Kandi Iverson

Chase Jardine

Jordan Timothy Jennings

Robert B. Jeppsen Carrie Johnson

Chase K. Johnson

David R. and Linda A. Jolley

Megan Marie Jones

Melissa Jones

Aaron P. Jordin

Robert Alan Jorgensen

Arminda Jurgenson

Anthony C. Kaye and

Elizabeth A. Wright

Jason and Chelsea Keith

David Kelly

Michael Kirby

Christopher M. Kirkpatrick

Kelly Kiyota

Brent N. Klovstad

Shaela Knighton

Cody C. Kocherhans

Jessica Kollman

Sakura Krapsicher

David W. Laccoarce

Holly L. Lamb

Chris Lampe and

Sarah Barnaby

Claudia Larsen

Randy and Jennifer Larsen

Todd and Mindy Larsen

Justin Lawrence

Jaron L.K. Leake

Adam and Haylee Ledingham

Matthew Ledingham

Melanie Ledingham

Michael and Cathy Legge

Adam Leishman

Wendy E. Leonelli

Anya Lewis

Rachel Lewis

Chris and Laura Lewon

Mark Lewon

Dan and Charity Lighten

Andy Livingston

Kamilla R. Lloyd

Angela Hsi-Jin Luan Dr. Robert Lym

David A. Lynn

Heather and Joseph MacDonald

Shawneen M. Mackay

Justin and Heather Maddux

Abigail Magrane

Erica Marken

Judy Marostica

Matthew Marr

Jill K. Martinez

Michael Drew Martinez

Jody A. Masse

Jamie Lynn Matheny

Jason and Jeannie Mathis

Sean and Kristin Matsalla

Ashleigh May

Michael and Elizabeth McCarthy

Griffin M. McKav

Brian Berrett McKell

Seamus and Trish McKelvie

Jason T. Mecham Brandi Mechling

Alissa Mellem

Mechelle Mellor

Nathaniel Merz

R. Scott and Tammi Messersmith

Scott A. Miles John and Andrea Miller Laura Miller

Mark A. Miller

Mike and Linsey Miller

Kaitlin Ha Moeuy

Brent D. Moore

Anna Morrison

Clark W. Mower

Rich Mrazik and Renée Leta

Lindsay Mueller

Mark Murdock

George Myers

Brian and Beth Myrdal

Peter Donald Nardelli III

Jeffrey C. Nelson

Jeffrey S. Newman

Kerri Odom

Pamela Okumura-Gerrard Jennifer B. Olsen

Jeannine Orr

Tamara Ostmark

Kent and Stephanie Palmer

Megan and Briton Pannier

Roger and Tricia Parkin

Mallary Paskett

Carolyn Passey

Lisa Payne

Maryam Pedraza

Christen Nicole Perez

Nicole R. Perkes

Chris and Cindy Perkins

Andrew S. Peterson Candace Peterson

Darren R. Peterson

Kami L. Peterson Tiare Peterson

Michael P. and

Angela C. Petrogeorge

Jeffrey S. and

Heather Pickett

Robert and Jan Pinon Alan and Abby Pohlman

Darryl Michael Poston Matt Potter

Kyle Power and Liz Angus

Mark Preston Justin Price

Heidi Prokop



# United Way of Salt Lake Young Leaders

Creating lasting change by promoting philanthropy and civic engagement

Matthew J. Radke Steven Reed

Gavin and Nicole Reese

Lance Regis
Trish Reinhardt
Marci Rigby
Chanda Rodriguez
Crystal C. Roedel
Isabel Rojas
Jorge Rojas

Ross and Cecilia Romero Eleanore Ruffy and Don Lustig

Jana Saba
Jevan Sadler
Nickolas Sanchez
Andrea Sanders
D. Brett Sanford
Margarita Satini
Nathan N. and
Shannon W. Savage

Marshall K. Sayer
Daniel and Lisa Schmidt
Lisa Marie Schneider
Todd Schneider

William and Jamie Anne Schwarzenbach

Laura S. Scott
Matt Scurlock
Jacquline L. Sexton
Brent and Becky Shaw
Darren Shepherd

Stephanie Sherrell Mark Siegel Michael W. Sievert

David and Tiffany Smith Joshua L. Smith Sofia L. Smith Stephanie K. Smith Leslie Snavely Peter D. Sorenson William Clayton Spencer

Bret Spriggs Paola Stauffer Dr. June M. Steely Laura E. Stireman Jason Stoddard

Robert and Paula Storey Christopher and Jerilyn Stowe

Steven Strate Pamela Strom

David and Anne Stromberg
David and Stacie Sturt

Julio Suazo

Greg and Andrea Summerhays
Spencer and Julie Summerhays

Laura Summers Kazuhiko Suzuki Matthew T. Sweeney Melinda Swensen Jason and Jill Taylor

Trisha Teig Sarah M. Thacker Christine Thayne

Justin and Shandy Thayne

Jessica Theel

Richard and Natalie Thomas

Kaylynne Thompson

John Tieso

Bradley and Brandy Tilt Alvin G. Tolentino Cheré Touhuni

Jeff and Erin Trenbeath-Murray

Jennifer Trujillo Angelina Tsu

Tristan and Nancy Van Horne

Tanya Vea

Michael and Kimberly Vincent

Betty Wageman
Zachary C. Wardle
Rebecca Warner
Tricia Warnken
Nicholas Watne
Elisabeth A. Watts
Michele C. Weaver
William W. Weisberg

David Wenk
Vicki Werling
Cristi Wetterberg
Pace and Jan Whiting

Rick and Karen Widner Matt and Talia Wilcox M. Ali Wilkinson Emily Williams Marion L. Wilson Matt and Mary Wirthlin Rustin Woerner

Brett and Nicole Woodruff

Gregory Woods Andy Woolstenhulme Philip L. Wormdahl Brendan Wright Ryan Wright and Rebecca Brown

Thomas and Caroline Wright Heather and Charles Wyler

John Youngren
Joel E. Zimmer
Michael A. Zody

Jace and Shauna Zurmely

14 members wish to remain anonymous

Young Leaders members as of April 1, 2013



John Adams John C. Ahern Greg and Julie Aiken

Sharon A. Aiken Wisniewski

Terri L. Aime Louis Alder

Mark and Idajean Aldous

Karol A. Aldrich Cavell Alexander Zacariah Allen

Alan K. and Kathy Allred

Lynn Ames

Renee Amicucci and Bob Netzel Chris and Alison Anderson Dean Patrick Anderson Frederick Anderson Ian and Mary Beth Andrews Barry and Cathy Angstman

Tamara D. Anton Catherine Arik

Peter B. Armentrout and Mary Ann White

Rebecca Armitage

Doyle Arnold and Anne Glarner

Patrick Arthur Bruce D. Ashcroft

Michelle P. and Kim Ashton Edward R. Ashwood and

Candice A. Johnson Kirk and Katie Aubry Geraldine Avant **Edward Kent Bagley** Barbara Bagnasacco Bradley D. Baird George A. Baker Jr. Jalanna Baker Jan Eliese Baker John D. and Kim Baker Robert Blain Baker

Stacey A. Baker Jake Banyai

Marcellus Bardwell Sarah O. Barfuss

Pam and Robert Barnes, Jr. Rick and Elise Barnes

Robert Scott and Sue Dawn Barney Martin and Sally Barraclough

Scott Barrick Donald L. Barry Nancy Barthelmess Gene and Marghi Barton Larry and Amanda Barusch

Alexa S. Baxter J. Thomas Beckett Gail E. Bedke Doug Bennion Steven E. Bennion

Jason M. Berger Roland Bernabe R. Mark Bettolo

Wade and Sharon Bevans Peter and Margaret Billings

Marla Birch

Sephen Matthew Bivans

Jav P. Black

C. Kim and Jane C. Blair James and Julianne Blanch

Jed Boal Miki H. Bode Travis A. Bodrero Brent F. Bowen Heather Bowles Daniel T. Boyd Robert W. Boyd Allan and Millie Bradley Brooks A. Brady

Terry and Christine Bragg Edward and Jan Brewer Mark and Lori Briesacher

David K. and Katherine D. Broadbent

Michael and Linda Brough C. Scott and Dawnetta Brown

Michael Brown Parry Brown Scott & Sharla Brown T. Kirby Brown Bruce S. Bryan Matt and Amy Buell Dave and Lori Buhler Roger Buhrley Robert P. Bulkley William Cody Bulkley Tori Lee Burns Rick D. Burtenshaw

L. Bradlev and Sandee Burton

Gina G. Butterfield Jose Cabral Terri Cadelaria

Jan and Kaylene Caldwell

Dawn M. Call John Callahan Jeffrey Joel Callor Sheila M. Camarella

E. Martin Caravati, M.D., MPH David and Susan Carlebach

Steven G. Carlson

Blaine L. and Marilyn B. Carlton

Gordon F. Carmen

Craig and Katherine Carpenter

Suzanne Carpenter Debbie A. Carr Hayes Carr Anthony Carrozzella Robert L. Catlin Sandeep Chalke Jaylene C. Chandler Scott and Kathy Chase Robert and Pam Checketts

Preston Chiaro

Brent S. and LaRae R. Child Douglas K. and Catherine J. Christensen Edward R. and Claudia Christensen

Kim F. and Ann M. Christensen

Lee W. Christensen Scott Christensen Tiffanie Christensen Shaun Christison Paula G. Chu

Theresa and Tom Chunat Dennis and Sherri Cigana

Lorraine R. Clark Rand R. Clark Dale H. Clayton Sandra Clore Thomas Coburn Wendy L. Colibert

George and Sandra Comish Stephen Connor and Lori Shields

Larry and Marlyn Conti Jesus Contreras Ken Coon James R. Cooper Mary E. Cordell John R. Cordova Melinda Yates Costin Dean and Patricia Cottle

Betty Jean Cramer Ron and Becky Craven Stacey J. Crawford Lori Creer William Crowley Jeff Cuno

Ryan L. Cox

Michael Lewis Cureton David Marlow Curtis John H. Curtis

Richard and Stefanie Curtis Pete and Lynn Dahlberg Robert and Kelly D'Alessio

John H. Dailey

Michael B. and Jolene M. Daley

Cynthia F. Daniels Soniia Daniels Robert Brad Dansie Bishop Dean M. Davies Susan S. Davis Flyn J. Dawson

John Gary Daynes

Pascale de Rozario and Jonathan Crossett Thomas and Candace Dee

Robert Delahunty and Pamela Wirthlin

Eliza and Garry Detherage Lyndon C. DeYoung Durell and Jayne Dibb Debra A. Dickerson Kathleen B. Digre John and Mary Diroll Clifford O. Doner David E. Doty

Tony M. and Dianna L. Doty Curtis and Susan Dowd Michael Dowdle Sheri Doyle Martinez Del and Mary Draper Issac and Camie Draxler Daniel Eugene Dugan

**Emily Dumas** Lauri M. Duncombe Robert M. Dunford Micheal and Krista Dunn John and Jill Dushinske

Robert T. Dustman and Tina Faust

James Dye Daniel Eagar

Donald and Cynthia Ebmeyer

Garry Edge David J. Edlund Hannah E. Edwards

J. Duke and Teresa Ann Edwards

Dan Egan

Grant N. Eggertsen III Brenda Ehrler Robert Ellerbruch Bob and Margery Emmett

Russ Esau

Ray and Kathy Etcheverry

Thomas C. Etzel

Kevin M. and Jana L. Eubank Bill and Mary Ann Lee Evans

Michael P. Evans Nicole C. Evans William J. Evans Steven K. Eyre Mark and Tamera Faas Jeffrey Scott Farnsworth

Sterling C. Farr

Robert T. Dustman and Tina Faust James W. and Tammy G. Felt Shawn and Charlotte Ferrin

Michael R. Fife Joyce Finch-Morris Travis E. Finstad Blake and Linda Fisher



Mike Fisher

Patrick James Fleming Kelly Flint and Julie Matis

Scott Florence
John Fobair
Jeff Foote
Mary Forbes
Michael T. Forman
Norman and Carol Foster

Douglas Fraser Susan and Dennis Fredette

Brian Frimel

David H. and Karen E. Fuhriman

Jeff L. Fullmer

Joni J. and Derek Furlong Rick and Pauline Gailey

Carl B. Galbraith

Greg and Debbie Gardner

Henry W. Gardner
Mary Ann Gardner
William Gardner
Mark Garfield
W. Mark Gavre
Robert C. Gay
Mark R. Gaylord
Sarah B. George
Bill George
Steve Gerrard
Shane Giddings

Clark and Christine Gilbert

Emma L. Gilchrist

Clark P. and Nancy L. Giles

Leslie Gill

James and Elizabeth Gilpin

E. Brent Gingell Cheryl S. Ginn Marcia Girotto

Steven Glaser and Camille Pierce

Devon and Julie Glenn

Jamie Glenn August Glissmeyer

Brian and Jennie Gochnour Chris and Natalie Gochnour

Brent W. Godfrey Lyndon Godfrey

Klaus and Beverly Goeller

Carey Gold

Howard and Debbie Goodman

Jill V. Graham
Bradley Ivan Greaves
David Howard Green
Joe W. Greene
Brent W Greenhalgh
Allan Greenland

Kevin and Joanne Grimmett

Lisa A. Grogan

Tracy A. Groll Jerry H. Gross

Clair J. and Vivian V. Hadley Matthew Haidenthaller Kathy G. Hajeb Stuart Peter Halden

Kay B. Hall

Robb and Joni Hamblen Samantha Lantinga Hammock

Gary Hansen

Jeffrey and Marie Hansen

Kelly D. Hansen Kirsi P. Hansen Marilyn M. Hansen Virginia D. Hansen Paula N. Harding Michael L. Harman

John and Marquerite Harrington Steven Harrison Theresa M. Harrison

Thomas and Diane Hartford Julie Hartley-Moore

Diane Hartz Warsoff Robert A. and Karla Hatch

Nadine A. Hauk Sharen Hauri Rebecca L. Hawkins Bruce Heckler

David James Henderson Robert and Elaine Henson

Nancy Herd E. Reid Hess Douglas L. Hesse Christopher Hill Lisa A. Hitesman Lance A. Hobbs Harold L. Hodges Luke Hoffmann Amy and Eric Hogan Cheri Hogan

Cheri Hogan Mr. Terry K. Hogan Paul J. Hohnholt Cindy Holcomb Nancy C. Holman James Holton

Bill and Linda Holyoak Tim and Brenda Homer James and Barbara Hood Gary and Crystal Hoogeveen

Vern Hopkinson

Dr. Roger and Dr. Susan Horn Joseph and Ann Horton

Barbara Horwitz Michael Housley

Robert P. and Dixie S. Huefner

Stanley M. Huff

Carol Clawson and Stephen Hull

Carol Hunter Keith Hunter John Franklin Hurdle Michael J. Husar

Jeff Hymas Kathryn Hymas

Holly Abernathy Infante

Steve Irish Gordon Irving Morris J. Jackson Charles W. Jacobson Joseph Jacquez Kenneth P. and Penny

Brooke Jameson Mark E. Janssen

James and Jeanne Jardine

Michael D. Jaynes David Jelmini

Raymond and GaeLynn Jenkins

Morris L. Jensby

Dallin W. and Barbara J. Jensen James T. and Klenell Jensen Jeffrey J. and Rosan N. Jensen

Ron Jensen Scott E. Jensen

Sterling and Joleen Jenson

Jeff J. Jerabek Michael W. Jex Stephanie Jimenez Blake S. Johnson Brent T. Johnson Jeffrey D. Johnson Faith Jones

Gena Jones
Robert J. Jones
Ron Jorgensen
Candace C. Karpakis
Jonathan and Cathleen Kay
Keith and Becky Kearns
Lynn Keddington

Lynn Keddingtor Marco Keipp Anthony Kelley Barron K. Kelley Louise P. Kelly

Paul and Rhonda Kelley

Sally L. Kelsey Ross and Nancy Kendell

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Several organizations wish to remain anonymous

AS OF APRIL 1, 2013

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United Way of Salt Lake thanks the following partners for embracing Collective Impact strategies to solve community problems. Partners work with United Way of Salt Lake to identify their neighborhood's unique challenges, collaboratively set goals for their community, share and track data and results, and align programs. Promise Partnerships work to break down barriers for families and create opportunities to ensure every child succeeds, every step of the way, from cradle to career.

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