Right Answers, Right Here.

TANNER
Accountants & Advisors

UTAH'S PROMISE AND UNITED WAY OF GREATER SALT LAKE

Consolidated Financial Statements and Supplemental Information

As of and For the Year Ended June 30, 2025
With Summarized Comparative Information
As of and For the Year Ended June 30, 2024

Together with Independent Auditors' Report

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TANNER

Independent Auditors' Report

To the Board of Directors and Management
Utah's Promise and United Way of Greater Salt Lake

Opinion
We have audited the accompanying consolidated financial statements of Utah's Promise and United Way of Greater Salt Lake (collectively, the Organization), which comprise the consolidated statement of financial position as of June 30, 2025, the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to consolidated financial statements.

In our opinion, the 2025 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2025, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion
We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements
Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements
Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

36 S. State St., Suite 600, Salt Lake City, UT 84111-1400

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

The financial statements of the Organization as of and for the year ended June 30, 2024, were audited by other auditors whose report, dated November 13, 2024, expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2024, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the 2025 consolidated financial statements as a whole. The supplemental consolidating statement of financial position as of June 30, 2025 and supplemental consolidating statement of activities for the year ended June 30, 2025, are presented for the purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the 2025 consolidated financial statements as a whole.

Tanner LLC

October 29, 2025

36 S. State St., Suite 600, Salt Lake City, UT 84111-1400

Utah's Promise and United Way of Greater Salt Lake
Consolidated Statements of Financial Position

As of June 30,

	2025	2024
Assets		
Cash and cash equivalents	$ 5,441,035	$ 3,660,539
Contributions receivable, net	7,823,914	7,384,234
Prepaid expenses	18,783	84,091
Property and equipment, net	217,631	303,958
Investments	11,784,940	11,082,732
Other assets	73,973	873,122
Operating lease right-of-use assets	221,394	472,495
Beneficial interests in charitable trusts	16,663	16,663
Total assets	$ 25,598,333	$ 23,877,834
Liabilities and Net Assets		
Accounts payable and accrued expenses	$ 478,605	$ 1,266,870
Due to partners	245,176	288,476
Due to other United Ways	508,684	481,887
Long-term debt	52,686	330,781
Other liabilities	7,673	38,112
Operating lease liabilities	274,265	582,611
Total liabilities	1,567,089	2,988,737
Net Assets		
Without donor restrictions:		
Undesignated	15,151,773	12,518,370
Board designated	908,933	902,447
With donor restrictions	7,970,538	7,468,280
Total net assets	24,031,244	20,889,097
Total liabilities and net assets	$ 25,598,333	$ 23,877,834

See accompanying notes to consolidated financial statements.

For the Year Ended June 30, 2025
(With Summarized Financial Information for the Year Ended June 30, 2024)

	Without donor restrictions	With donor restrictions	Totals 2025	Summarized Comparative Totals 2024
Support, Revenues, Gains and Losses				
Contributions	$ 3,343,260	$ 178,878	$ 3,522,138	$ 3,400,498
Less donor designations	(221,507)	-	(221,507)	(234,889)
Contributions, net	3,121,753	178,878	3,300,631	3,165,609
Foundation contributions and private grants	3,249,980	3,757,195	7,007,175	2,958,242
Government grants	2,610,101	-	2,610,101	2,298,552
Special events and sponsorships	601,968	39,019	640,987	492,824
In-kind contributions	99,582	-	99,582	186,300
Return on investments	804,578	45,041	849,619	1,174,997
Employee retention tax credits	628,381	-	628,381	-
Other income	742,489	17,335	759,824	660,762
Total support, revenues, gains and losses before net assets released from restrictions	11,858,832	4,037,468	15,896,300	10,937,286
Net assets released from restrictions	3,535,210	(3,535,210)	-	-
Total support, revenue, gains and losses	15,394,042	502,258	15,896,300	10,937,286
Expenses				
Program services	9,751,444	-	9,751,444	11,856,830
Supporting services	3,002,709	-	3,002,709	3,305,691
Total expenses	12,754,153	-	12,754,153	15,162,521
Change in net assets	2,639,889	502,258	3,142,147	(4,225,235)
Net assets, beginning of year	13,420,817	7,468,280	20,889,097	25,114,332
Net assets, end of year	$ 16,060,706	$ 7,970,538	$ 24,031,244	$ 20,889,097

Utah's Promise and United Way of Greater Salt Lake
Consolidated Statement of Functional Expenses

For the Year Ended June 30, 2025
(With Summarized Financial Information for the Year Ended June 30, 2024)

	Program Services			Supporting Services				
	Promise Partnerships	**2-1-1 Utah**	**Total Program Services**	**Management and General**	**Resource Development**	**Total Supporting Services**	**Total 2025**	**Summarized Comparative Total 2024**
Salaries and related expenses	$ 2,509,186	$ 1,866,922	$ 4,376,108	$ 1,207,735	$ 1,040,495	$ 2,248,230	$ 6,624,338	$ 7,896,084
Grants, contracts, and direct assistance	3,252,219	417,305	3,669,524	1,132	54	1,186	3,670,710	4,648,679
Consulting and professional	83,283	137,090	220,373	116,637	133,589	250,226	470,599	475,290
Information technology	56,048	594,346	650,394	65,505	48,238	113,743	764,137	774,551
Occupancy	140,952	124,736	265,688	57,114	55,334	112,448	378,136	312,896
Conferences, travel, and meetings	61,216	13,961	75,177	9,248	6,155	15,403	90,580	145,109
In-kind contribution expense	19,497	12,000	31,497	16,000	52,085	68,085	99,582	186,300
Communication and events	258,297	29,807	288,104	5,707	113,813	119,520	407,624	492,374
United Way membership dues	39,717	33,245	72,962	14,036	14,598	28,634	101,596	112,974
Other expenses	9,207	8,164	17,371	27,047	2,881	29,928	47,299	7,181
Total before depreciation and amortization	6,429,622	3,237,576	9,667,198	1,520,161	1,467,242	2,987,403	12,654,601	15,051,438
Depreciation and amortization	12,159	72,087	84,246	6,812	8,494	15,306	99,552	111,083
Total	$ 6,441,781	$ 3,309,663	$ 9,751,444	$ 1,526,973	$ 1,475,736	$ 3,002,709	$ 12,754,153	$ 15,162,521

Utah's Promise and United Way of Greater Salt Lake
Consolidated Statements of Cash Flows

	For the Years Ended June 30,	
	2025	**2024**
Cash flows from operating activities:		
Change in net assets	$ 3,142,147	$ (4,225,235)
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation and amortization	99,552	111,083
Amortization of operating right-of-use assets	251,101	242,517
Donated stocks	(407,187)	(113,707)
Change in discount on contributions receivable	27,172	(219,122)
Unrealized gains on investments	(387,123)	(573,967)
Realized gains on investments	(69,440)	(22,114)
Reinvested interest and dividends	(393,056)	(578,916)
Change in allowance for uncollectible contributions	(24,566)	-
Changes in operating assets and liabilities:		
Contributions receivable	(442,286)	(925,642)
Prepaid expenses	65,308	(56,806)
Other assets	799,149	1,001,736
Accounts payable and accrued expenses	(788,265)	(718,775)
Due to partners	(43,300)	93,158
Due to other United Ways	26,797	69,112
Other liabilities	(30,439)	20,686
Operating lease liabilities	(308,346)	(292,321)
Net cash flows from operating activities	1,517,218	(6,188,313)
Cash flows from investing activities:		
Purchases of investments	(4,370,082)	(6,258,147)
Proceeds from sale of investments	4,924,680	9,791,581
Collections on note receivable	-	40,000
Purchase of property and equipment	(13,225)	(40,438)
Net cash flows from investing activities	541,373	3,532,996
Cash flows from financing activities		
Payments on long-term debt	(278,095)	(475,827)
Net change in cash and cash equivalents	1,780,496	(3,131,144)
Cash and cash equivalents, beginning of year	3,660,539	6,791,683
Cash and cash equivalents, end of year	$ 5,441,035	$ 3,660,539

See accompanying notes to consolidated financial statements.

1. Summary of Significant Accounting Policies

Nature of Operations and Consolidation
United Way of Salt Lake ("UWSL") is a nonprofit organization, incorporated in the state of Utah. Effective July 1, 2023, UWSL was renamed Utah's Promise ("UP"). Additionally, during fiscal year 2024, United Way of Salt Lake formed a new organization, United Way of Greater Salt Lake d/b/a United Way of Salt Lake ("UWGSL"), which received its 501(c)(3) designation in September 2023 with an effective date of June 15, 2023. Each nonprofit organization is governed by a separate Board of Directors that are comprised of business and community members. Nominations to each board are made through a joint Governance Committee and recommendations from the Governance Committee for each board are approved by the respective organization's Board of Directors (as UWGSL's sole voting member, UP must approve all board members of UWGSL). Together, United Way of Greater Salt Lake and Utah's Promise (collectively, the Organization) focus on building and supporting partnerships and civic infrastructure necessary to help Utahns in need access the resources and support available in our social care system, and helping children in Utah achieve their potential through education from birth-to-career. UP includes Utah's Promise Alliance, the philanthropic leadership infrastructure that enables aligned, data-driven, and results-focused action among philanthropic entities.

Barriers in education, economic and health systems limit opportunities and inhibit the ability of many in the community to achieve their potential. As a result, the Organization works to improve outcomes and close equity gaps in these areas. To address these complex issues most effectively, the Organization develops comprehensive, cross-sector partnerships that work together to achieve population-level results (in addition to individual/program-level results). These "Promise Partnerships" build cradle-to-career infrastructure and focus their efforts on changing systems and aligning efforts in neighborhoods and communities where the needs are greatest and where key partners are willing to work together. The strategies, programs, and services implemented by these partnerships (involving hundreds of community partners, schools, and businesses) happen through regional and community-focused "collaborative action networks," and through "community schools" or neighborhood centers that function as hubs of services and support for their communities. In addition, the Organization operates 2-1-1, which provides information and service navigation to people in crisis so that they can access basic needs resources like food, shelter, health, and safety. The Organization also advocates at all levels of government on a public policy agenda that is tied to its areas of focus, which are education, economic mobility, health, and basic needs. Finally, UWSL also processes and distributes donations to more than 200 additional nonprofit organizations at the specific request of individual donors.

During fiscal year 2024, UP contributed certain assets and liabilities to UWGSL totaling approximately $7,432,000. During fiscal year 2025, UP contributed approximately $2,744,000 to UWGSL for costs that were paid by UP on behalf of UWGSL. The organizations have a cost sharing agreement in which UP and UWGSL have determined that it is to their mutual benefit to share employees, facilities, office space and equipment, and for UWGSL to reimburse UP for its allocable share of the costs of these resources. As of June 30, 2025 and 2024, UWGSL owed UP approximately $4,565,000 and $2,517,000, respectively, under this agreement. Additionally, UWGSL owed UP approximately $0 and $1,525,000 for other expenses paid by UP on behalf of UWGSL.

The balances and activities of UP and UWSL have been included in the accompanying 2025 consolidated financial statements and 2024 summarized comparative information. All interorganizational amounts are eliminated in consolidation.

Financial Statement Presentation
The Organization reports its financial position and activities according to two classes of net assets:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and Board of Directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, wherein the donor has stipulated the funds be maintained in perpetuity.

The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When restrictions expire, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statement of activities.

Basis of Accounting

The accompanying consolidated financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with the accounting principles generally accepted in the United States of America (US GAAP).

Prior Year Summarized Comparative Information

The consolidated financial statements include prior year summarized comparative information in total for the Organization. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements as of and for the year ended June 30, 2024, from which the summarized comparative information was derived.

Use of Estimates

The preparation of consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.

Concentrations of Credit Risk and Revenue Sources

The Organization maintains cash and cash equivalents in bank accounts which often exceed their federally insured limits. To date, the Organization has not experienced a loss or lack of access to its invested cash and cash equivalents; however, no assurance can be provided that access to the Organization's invested cash and cash equivalents will not be impacted by adverse conditions in the financial markets.

The Organization also maintains accounts with stock brokerage firms and has beneficial interests in charitable trusts which maintain accounts with brokerage firms. The accounts contain cash, securities and other investments. The balances are insured by the Securities Investors Protection Corporation up to a ceiling of $500,000 with a $250,000 limit for cash claims. The Organization's investments in securities and beneficial interests in charitable trusts are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with these investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the consolidated financial statements.

Substantially all of the Organization's support and revenues and receivables are from businesses and individuals located in the Davis, Salt Lake, Summit, and Tooele County areas in the state of Utah. Additionally, a major donor is one that comprises more than 10% of the Organization's revenues or contributions receivable. For the year ended June 30, 2025, one donor comprised approximately 26% of total support and revenues. For the year ended June 30, 2024, two donors comprised approximately 26% of total support and revenues. As of June 30, 2025, two donors comprised approximately 66% of total contributions receivable. As of June 30, 2024, three donors comprised approximately 75% of total contributions receivable.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and short-term investments with original maturities of three months or less.

Property and Equipment

The Organization capitalizes property and equipment additions of $500 or more that have an estimated useful life of two years or more. Such assets are recorded at historical cost if purchased or constructed. Donated assets are recorded at their estimated fair values at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as support with donor restrictions. In the absence of such stipulations, contributions of property and equipment are recorded as support without donor restrictions. Maintenance, repairs and renewals that neither materially add to the value of the property nor appreciably prolong its useful life are charged to expense as incurred. Major renewals and betterments are capitalized. Gains and losses on dispositions of property and equipment are shown in other income on the consolidated statement of activities in the year of disposition.

Depreciation and amortization of property and equipment are calculated on the straight-line method over the following estimated useful lives, or lease terms, if shorter:

Furniture, fixtures, and equipment	3-10 years
Leasehold improvements	6-8 years
Computer equipment	3-8 years
Software	3-7 years
Vehicles	5 years

Impairment of Long-lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. No impairment charges were recorded during the years ended June 30, 2025 and 2024.

Investments

The Organization reports investments in equity and debt securities at fair value. The fair values of investments in exchange traded funds and mutual funds are based on quoted market prices. The fair value of investments in certificates of deposit and fixed income securities with readily determinable fair values is based upon quoted market prices or publicly available net asset values. If quoted market prices are not available, fair value is determined using one, or a combination, of the following methods (1) a matrix pricing for similar instruments, (2) quoted prices for recent trading activity of assets with similar characteristics to the instrument or (3) using an income approach valuation technique that considers, among other things, rates currently observed in publicly traded debt markets for debt of similar terms to companies with comparable credit risk and a credit value adjustment to consider the likelihood of counterparty nonperformance, after consideration for the impact of collateralization and netting agreements, if applicable. Unrealized gains and losses are included in the change in net assets. Investment returns are reported net of related external and direct internal investment expenses.

Lease Commitments

The Organization leases certain office space and equipment. The Organization assesses whether an arrangement qualifies as a lease (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception and only reassesses its determination if the terms and conditions of the arrangement are changed. For all arrangements where it is determined that a lease exists, the related right-of-use (ROU) assets and lease liabilities are recorded within the consolidated statement of financial position as either operating or finance leases. At inception or modification, the Organization calculates the present value of lease payments using the Organization’s risk-free rate. The present value is adjusted for prepaid lease payments, lease incentives, and initial direct costs (e.g. commissions). The Organization’s leases may require fixed rental payments, variable lease payments based on usage or sales and fixed non-lease costs relating to the leased asset. Variable lease payments are generally not included in the measurement of the ROU assets and lease liabilities. Leases with an initial term of 12 months or less are not recorded on the consolidated statement of financial position. Lease expense is recognized for these leases on a straight-line basis over the lease term. Fixed non-lease costs, for example common-area maintenance costs, taxes, insurance, and maintenance, are included in the measurement of the ROU asset and lease liability as the Organization does not separate lease and non-lease components.

Lease terms may include options to extend or terminate the lease when it is reasonably certain the Organization will exercise that option. The exercise of lease renewal options is at the Organization's sole discretion. The depreciable life of assets and leasehold improvements are limited by the expected lease term unless there is a transfer of title or purchase option reasonably certain of exercise.

Contributions

Contributions are primarily obtained from corporations, individuals, foundations, and government grants. Organizations and individuals may choose to designate all or part of their contributions to specific outside programs, which are recorded as agency transactions. Contributions that include conditions imposed by the grantor or resource provider are recognized when those conditions are met by the Organization. The Organization has received certain conditional contributions, primarily with conditions related to donor approvals or the incurrence of qualifying expenses for reimbursement. As of June 30, 2025 and 2024, there was approximately $4,710,000 and $1,049,000, respectively, for which the conditions had not yet been met.

The Organization recognizes amounts received from unconditional contributions at the time the Organization receives notification of the award. Contributions receivable that are to be collected within one year are recorded at net realizable value. Contributions receivable expected to be collected in more than one year are reflected at the present value of estimated future cash flows using an appropriate discount rate. Contribution income from the amortization of the discount on the receivables is recognized on a straight-line basis, which materially approximates the effective interest method.

The Organization uses the allowance method to determine uncollectible receivables. The allowance is based on historical experience and management's analysis of specific balances.

Revenue Recognition

Revenue is measured as the amount of consideration that the Organization expects to receive in exchange for goods or services. To achieve revenue recognition the Organization has (1) identified the customer contract, (2) identified the performance obligation in the contract, (3) determined the transaction price, (4) allocated the entire transaction price to the single performance obligation in the contract and (5) recognized revenue when the performance obligation has been satisfied.

Program income and other contracts – The Organization recognizes revenue for services provided, which typically involves one-time coordination of service activities or providing access to 211's database, to individuals or organizations over time (ranging from less than a month up to four years) in an amount that reflects the consideration the Organization expects to be entitled to in exchange for those services. For the years ended June 30, 2025 and 2024, the Organization recognized program income of $458,061 and $597,084, respectively, which is included in other income on the accompanying consolidated statements of activities. The Organization has a contract with each organization or individual before services are provided. Cash received in advance of performing services is recorded as unearned revenue. Contract liabilities (unearned revenue) are recognized as revenue when services are performed.

Donated Non-financial Assets (In-kind Contributions)
The Organization presents contributed nonfinancial assets separately on the consolidated statement of activities as in-kind contributions.

Donated property, marketable securities and other noncash donations are recorded as contributions at their estimated fair value as of the date of donation. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets, or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased. The Organization receives donated specialized consulting services, printing, radio, newspaper, and television advertising, prizes for special events, catering and other goods and services.

Many individuals have donated significant amounts of their time in organizational governance, program services and resource development efforts. For the years ended June 30, 2025 and 2024, $40,000 and $95,184, respectively, have been reflected in the consolidated financial statements for volunteer services that met the criteria for recognition. These amounts are included within contracted outside services below.

The Organization received the following donated materials and services which are included in in-kind contributions:

Contribution	**Used For**	**2025**	**2024**
Donated auction items	Resource and special events	$ 57,872	$ 46,116
Donated auction items	Programs	1,710	45,000
Contracted outside services	Collective Impact	-	5,184
Contracted outside services	Collective Impact	40,000	90,000
		$ 99,582	$ 186,300

Donated outside services and auction items are valued using estimated prices of identical or similar services and products in the local retail markets. The Organization's general practice is to monetize donated auction items at the event for which the items were intended to support and to utilize donated services for program activities. Additionally, the Organization's policy is to liquidate stock donations upon receipt, which are valued at the settled cash price. For the years ended June 30, 2025 and 2024, none of the donated nonfinancial assets had donor restrictions.

Agency Transactions
The Organization, acting as an agent, receives cash contributions from individuals, small businesses, large corporations and other United Ways. These donations are transferred to the designated recipients based on the wishes of the donor and are included in the line "less donor designations" in the accompanying consolidated statement of activities.

Functional Expenses
The Organization follows guidelines established by United Way Worldwide's "Functional Expenses and Overhead Reporting Standards" for allocating costs among functional expense categories. In general, where a specific cost can be identified with a particular function, the cost is charged directly to that function. If costs cannot be identified directly with specific functional categories, those costs are allocated among functional categories based upon custom segment codes and the "full-time equivalent" methods of cost allocation. All natural expense categories include a portion of allocated expenses, except for "Grants, contracts, and direct assistance," which only includes costs directly charged to each function. The categories for reporting functional expenses are as follows:

Program Services

Promise Partnerships

Collective Impact is a rigorous approach to collaboration in which cross-sector partners share accountability for population-level results and use data to develop aligned and mutually-reinforcing strategies. The Organization's focus is on building cradle-to-career civic infrastructure that advances education, economic mobility and health outcomes within the Salt Lake region. Together with its many partners, the Organization works to create a vision and set goals, align programs, activities and strategies, support continuous improvement and measure success by tracking and sharing data, and engage the broader community.

The Organization serves in the unique and critical role of "backbone" to facilitate these partnerships and to bring people and organizations together to align efforts and resources. This ensures that there is a pipeline of support for children and their families from birth to career.

Through collaboration with many community partners, the Organization's Promise Partnerships work to achieve eight main goals: 1) children enter kindergarten ready to learn; 2) students are proficient in reading by 3rd grade; 3) students are proficient in math by 8th grade; 4) students graduate from high school and are college or career ready; 5) students enroll in and complete post-secondary education; 6) families are financially stable; 7) children and adults are healthy; 8) people’s most basic needs of food, shelter, health and safety are met.

Through the Organization's community schools and neighborhood centers, which are located in some of the community's most economically challenged neighborhoods in Bountiful, Clearfield, Salt Lake City, South Salt Lake, Millcreek, Kearns, and Midvale, parents receive adult education courses including employment readiness, financial management, language, and computer classes. Kids can get involved in academic and youth development activities, including after-school and tutoring, mentoring and reading programs, physical activities, art and other enrichment opportunities. On-site basic health screenings, mental and dental health services and preventative care are also provided.

Promise Partnership community schools and neighborhood centers are located within already existing facilities in schools, apartment complexes, and community centers, so that valuable and scarce resources go directly to programs and services, rather than to constructing buildings.

The Organization works as an integral partner with schools, cities, state government, businesses, churches, and nonprofits to guide the vision and strategies, build public will, support aligned activities, establish shared measurement systems, mobilize funding, advance public policies, and engage volunteers. Its nationally recognized model of civic infrastructure is designated as a Systems Transformation organization by Strive Together (strivetogether.org) for its success in improving outcomes for children and families.

2-1-1 Utah

2-1-1 Utah (211) is a critical part of Utah's health and human service delivery system, comprised of over 2,500 organizations providing more than 8,800 services. 211 makes nearly 300,000 connections to housing, food, transportation, and other essential resources each year. Additionally, 211 works with health systems, the State and others to provide customized support and service navigation to specific populations and helps support community service providers through free training and data insights to help improve service delivery. 211 houses vast amounts of data that identify disparities and gaps in services throughout Utah. This information is passed along to elected officials and those who lead our publicly funded agencies to better advocate and inform the way resources and support systems are delivered to Utahns.

Supporting Services

Management and General

Includes overall direction and administration of the Organization and ensures that the Organization is well-managed; is responsible for strategic planning and overall development of the Organization; develops and strengthens community relationships, including maintaining a strong and effective Board of Directors, has responsibility for all staff functions, including hiring, training, human resource management, and benefits administration; properly and accurately maintains general records; is responsible for fiscal management, including financial statements, audits, contributions and accounts receivable, accounts payable and in-kind contributions.

Resource Development

Secures the resources necessary to support the organizational mission and business model. Researches, develops and implements new strategies and best practices to strengthen current resource development efforts. Increases revenue by broadening the base of support through the development of new revenue streams. Cultivates and maintains relationships with current and prospective donors. Engages staff and the Board of Directors in the process to cultivate donors and secure revenue. Develops, implements, and manages current and prospective donor cultivation and stewardship practices. In cooperation with the Collective Impact Department, researches and writes foundation and government grants to secure revenue to advance the Organization's work.

Advertising Costs

Advertising costs are expensed when incurred. Advertising expense totaled $32,792 and $3,544 for the years ended June 30, 2025 and 2024, respectively. Additionally, $0 and $5,184 of advertising was donated for the years ended June 30, 2025 and 2024, respectively, which is included within in-kind contribution expense in the accompanying consolidated statement of functional expenses. Amounts not donated in-kind are sponsored directly through corporate advertising sponsors.

Income Taxes

UP and UWGSL are tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code and are exempt from federal and state income taxes. Accordingly, no provision for income taxes has been reflected in the Organization's accompanying consolidated financial statements. The Organization evaluates its uncertain tax positions, if any, on a continual basis through review of their policies and procedures, review of their regular tax filings, and discussions with outside experts. The Organization management does not believe there are any material uncertain tax positions and, accordingly, the Organization has not recognized any liability for unrecognized tax benefits.

The Organization's policy is to record income tax penalties and interest expense in the consolidated financial statements. During the years ended June 30, 2025 and 2024, the Organization incurred no penalties and interest.

Fair Value Measurement

US GAAP defines fair value and establishes a framework for measuring fair value. The standard provides a consistent definition of fair value which focuses on an exit price between market participants in an orderly transaction. The standard also prioritizes, within the measurement of fair value, the use of market-based information over entity-specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of an asset or liability as of the measurement date.

The fair value hierarchy prioritizes the use of inputs used in valuation techniques into the following three levels:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
Level 2 – Observable inputs other than quoted prices in active markets for identical assets and liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and are unobservable (supported by little or no market activity).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used should maximize the use of observable inputs and minimize the use of unobservable inputs.

Reclassifications
Certain reclassifications have been made to the 2024 financial statement presentation to conform to the 2025 presentation.

2. Liquidity and Availability
The Organization monitors its cash position on a weekly basis to ensure the fulfillment of all obligations. As part of the Organization's liquidity plan, excess cash is invested in various investments. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the consolidated statements of financial position, comprised the following as of June 30:

	2025	2024
Cash and cash equivalents	$ 5,441,035	$ 3,660,539
Contributions receivable due in one year or less, net of allowance	3,862,251	4,385,400
Investments	11,784,940	11,082,732
Total assets available for use within one year	21,088,226	19,128,671
Less: current net assets with donor purpose restrictions	(3,083,875)	(4,469,446)
Less: board designated net assets	(908,933)	(902,447)
Net assets available for general use within one year	$ 17,095,418	$ 13,756,778

The Organization's investments could be readily liquidated without significant penalty to fund operating cash flow needs, except as noted above. Additionally, should the need arise, the Organization's Board of Directors could, through a majority vote, un-designate Board designated amounts and use the funds to support operating cash flow needs.

3. Contributions receivable

Contributions receivable consisted of the following as of June 30:

	2025	2024
Amounts due in:		
Less than one year	$ 4,102,435	$ 4,819,396
One to five years	4,575,000	3,585,000
Totals	8,677,435	8,404,396
Less allowance for uncollectible contributions	(240,184)	(433,996)
Less unamortized discount	(613,337)	(586,166)
	$ 7,823,914	$ 7,384,234

Contributions receivable due in more than one year are reflected at the present value of estimated future cash flows using an average discount rate of 5.82% and 6.5% at June 30, 2025 and 2024, respectively.

4. Property and Equipment

Property and equipment consisted of the following as of June 30:

	2025	2024
Furniture, fixtures, and equipment	$ 88,593	$ 88,593
Leasehold improvements	141,834	141,834
Computer equipment	284,923	271,697
Software	415,502	415,502
Vehicle	24,804	24,804
Total Cost	955,656	942,430
Less accumulated depreciation and amortization	(738,025)	(638,472)
	$ 217,631	$ 303,958

Depreciation and amortization expense totaled $99,552 and $111,083 for the years ended June 30, 2025 and 2024, respectively.

5. Investments

Investments consisted of the following as of June 30:

	2025	2024
Exchange traded funds	$ 5,262,770	$ 4,397,696
Corporate bonds	375,740	389,780
Bond funds	2,825,074	2,627,959
Government bonds	980,062	980,326
Mutual funds - equity funds	729,128	365,000
Certificates of deposit	1,612,166	2,321,971
	$ 11,784,940	$ 11,082,732

Investment returns for the year ended June 30, 2025 are summarized by net asset class as follows:

	Without donor restrictions	With Donor restrictions	Total
Interest and dividends	$ 371,926	$ 21,130	$ 393,056
Realized gains on sale of investments	69,440	-	69,440
Unrealized gains on investments	457,162	30,520	487,682
Investment advisor fees	(93,950)	(6,609)	(100,559)
	$ 804,578	$ 45,041	$ 849,619

Investment returns for the year ended June 30, 2024 are summarized by net asset class as follows:

	Without donor restrictions	With Donor restrictions	Total
Interest and dividends	$ 567,175	$ 11,741	$ 578,916
Realized gains on sale of investments	22,114	-	22,114
Unrealized gains on investments	636,781	51,240	688,021
Investment advisor fees	(107,913)	(6,141)	(114,054)
	$ 1,118,157	$ 56,840	$ 1,174,997

6. Split-interest Agreements and Beneficial Interests in Charitable Support Trusts

The Organization is a co-beneficiary of a charitable remainder unitrust (CRUT) that terminates after the death of the primary beneficiary. UP will receive 33% of the remaining principal and income, if any, upon termination of the trust. The Organization's pro-rata interest in the trust is recorded at the fair value of the assets contributed to the trust and is permanently restricted.

The Organization is also a beneficiary of three irrevocable perpetual charitable support trusts ("CSTs", "CSTI", "CSTII" or “CST III”). After the death of the donor, the CSTs were funded by a CRUT that was established to fund the CSTs. Under the CSTI, CSTII and CSTIII agreements, 50%, 60% and 85%, respectively, of the total annual income of CSTs will be distributed to multiple beneficiaries, in specific percentages. UP will receive 12.5%, 8.0% and 85% from CSTI, CSTII and CSTIII, respectively, of the total annual income of the CSTs. For CSTI and CSTII, the Organization is required to apportion and distribute 40% of the income it receives from the CSTs directly to two other designated co-beneficiary organizations.

Additionally, the trustees of CSTI, CSTII and CSTIII will meet annually to determine what, if any, portion of the other 50%, 40% and 15%, respectively, of the income and distributable principal, according to the trustees' discretion, to allocate and distribute between the beneficiaries. The Organization will recognize the trust income received as unrestricted support revenue with a corresponding donor designation contra support revenue and due to partners payable for the 40% portion owed to the two other designated co-beneficiary organizations for CSTI and CSTII.

During the years ended June 30, 2025 and 2024, the Organization recognized income from the CSTs totaling $220,476 and $233,362, respectively, which was recorded as support revenue without donor restriction. During the years ended June 30, 2025 and 2024, the Organization also received and remitted agency funds of $34,984 and $40,108, respectively, representing the co-beneficiaries' interest in the funds received from the CSTs. As of June 30, 2025 and 2024, there were no amounts due from the CSTs.

The Organization attempted to obtain and determine the fair values of the Organization's portion of the net assets of the CSTs. No such information has been provided to allow the determination of the estimated fair value of the Organization's beneficial interest in the net assets of the CSTs and, accordingly, no permanently restricted beneficial interests in charitable support trust assets and corresponding permanently restricted support revenue can be recognized in the consolidated financial statements. The Organization will continue to monitor and assess information available to determine the fair value of the CSTs and will record the asset and related revenue if and when the information becomes available.

7. Fair value measurement

The following table sets forth, by level within the fair value hierarchy, the Organization's assets that are measured at fair value on a recurring basis as of June 30, 2025:

	Level 1	Level 2	Level 3	Total
Exchange traded funds	$ 5,262,770	$ -	$ -	$ 5,262,770
Corporate bonds	375,740	-	-	375,740
Bond funds	2,825,074	-	-	2,825,074
Government bonds	980,062	-	-	980,062
Mutual funds - equity funds	729,128	-	-	729,128
Certificates of deposit	-	1,612,166	-	1,612,166
Beneficial interests in charitable trusts	-	-	16,663	16,663
Total	$ 10,172,774	$ 1,612,166	$ 16,663	$ 11,801,603

The following table sets forth, by level within the fair value hierarchy, the Organization's assets that are measured at fair value on a recurring basis as of June 30, 2024:

	Level 1	Level 2	Level 3	Total
Exchange traded funds	$ 4,397,696	$ -	$ -	$ 4,397,696
Corporate bonds	389,780	-	-	389,780
Bond funds	2,375,050	252,909	-	2,627,959
Government bonds	801,507	178,819	-	980,326
Mutual funds - equity funds	365,000	-	-	365,000
Certificates of deposit	-	2,321,971	-	2,321,971
Beneficial interests in charitable trusts	-	-	16,663	16,663
Total	$ 8,329,033	$ 2,753,699	$ 16,663	$ 11,099,395

The investments in certificates of deposit are valued using the estimated cash flows based on terms such as the fixed rate of return as compared to the benchmark interest rates, which are market observable. Certain certificates are linked to underlying investments with fair values linked to a specified market index and related counterparty's assumptions connected to that index.

Beneficial interests in charitable trusts are valued using estimated rates of return on the assets held by the charitable trusts, the expected cash flows to be received when the assets are distributed from the trusts and the fair value of the underlying assets held by the trusts.

For the Level 2 and Level 3 assets, there were no changes in the valuation techniques during the years ended June 30, 2025 and 2024.

8. Board Designated Net Assets

Board designated net assets consist of board designated endowment funds of $908,933 and $902,447 as of June 30, 2025 and 2024, respectively, of which $0 and $52,197 is designated for the Deborah S. Bayle Scholarship Fund for Youth, respectively.

9. Long-term Debt

In August 2013, a Social Impact Bond program for early childhood education was established in Utah. Through a partnership led by the Organization, a Utah High Quality Preschool Program (UHQPP) was established with funding from private investors (Lenders). UHQPP is established to deliver high impact and targeted curriculum to increase readiness and academic performance among 3 and 4 year olds. By entering kindergarten better prepared, it is expected that fewer children will need special education and remedial service in kindergarten through the 12th grade, which results in cost saving for school districts and the State of Utah.

The State of Utah did not initially join the program as a repayment partner in 2013. However, in March of 2014, the Utah State Legislature passed House Bill ("HB") 96, the Utah School Readiness Initiative, and allocated funds to support grants to education agencies and private providers to increase the quality of early childhood programming throughout Utah. As such, UHQPP is comprised of two parts:

(1) Proof of Concept, or first cohort (commencing with school year 2013-2014); and
(2) State of Utah HB96, or second through fifth cohorts (commencing each school year after school year 2013-2014 for the school years 2014-2018).

Children selected for UHQPP are given the Peabody Picture Vocabulary Test, a predictive evaluation that serves as an indicator of their likely usage of resource special education and remedial services. Students that test two standard deviations below the mean are therefore likely to use special education services and are tracked as they progress through each year. These students form the separate annual cohorts and associated payment cohorts.

Success of UHQPP is evaluated by an independent evaluator each year and every year a student in a payment cohort does not use resource special education services, Success Payments will be generated and paid to the Lenders.

Funding for the first cohort occurred in August 2013, the second cohort occurred in September 2014, the third cohort occurred in October 2015, the fourth cohort occurred in October 2016 and the fifth cohort occurred in November 2017. The funding for the five cohorts has been entered into between the Organization and the same private lender which holds the senior loan agreements and the same private lender that holds the subordinate loan agreements. The loans for cohort one bear interest at 5% per year calculated on a simple interest basis and mature eight years after the initial advance date. An additional feature of the loans for cohort one is that the loan provides for the possibility of additional “success payments" to investors based on the success of the program.

The loans for cohorts two through five bear interest which is capped at 5% above the Municipal Market Data General Obligation Bond Rate as of the date the contract is executed. The interest rate on cohorts one through five was 5% as of June 30, 2025 and 2024.

Principal and interest payments are due under both the senior and subordinate loans on the anniversary date of the initial advance, beginning on the third anniversary of the initial advance.

Upon maturity of the senior loans and subordinate loans and after application in full of all Success Payments, and subject to any liability that the Organization may have under limited resource carve-out agreements, the senior lender and the subordinate lender shall forgive any unpaid obligations with respect to any unpaid principal balance and any accrued and unpaid interest of the senior loans and subordinate loans, respectively.

The funding balances for the cohorts are as follows:

First Cohort

A principal amount of $1,110,000 was borrowed by the Organization on the first cohort. In association with the funds, The Organization transferred funds totaling $1,262,500 into a separate restricted cash Performance Account. Pursuant to the independent evaluator's report, Success Payments in the total amount of $267,478 and $250,142 were distributed to the lenders in September 2015 and October 2016, respectively. As of June 30, 2025 and 2024, there was no Performance Account balance.

As of June 30, 2025 and 2024, there was no outstanding balance associated with the first cohort on either the senior loan and the subordinate loan and there was no remaining accrued interest on the loans.

Success Payments, as defined in the loan agreements, are an amount equal to a percentage of the Per Child Success Amount, which is equal to a specified rate per child. Prior to the repayment of principal and interest, the payments to Lenders are based on an amount which is 95% of the Per Child Success Amount. Subsequent to the payment of principal and interest for the first cohort only, additional Success Fees may be paid and are based on a reduced percentage of the Per Child Success Amount, which is 40%. For the first cohort, all payments to Lenders are limited to the total amount held in the Performance Account.

Second through Fifth Cohorts

Principal amounts were borrowed by the Organization for Cohorts Two through Five as follows:

Cohort Two	$ 1,063,500
Cohort Three	1,138,500
Cohort Four	1,570,125
Cohort Five	1,631,000

For the Second through Fifth Cohorts, the Organization acts as a contractor for the School Readiness Board agency (SRB) of the State of Utah with oversight responsibility and the State of Utah will provide the funding through the SRB.

The additional funding that the Organization expects to receive from the State of Utah to repay the Second through Fifth Cohort loans is recorded in other assets and totaled $54,836 and $343,920 at June 30, 2025 and 2024, respectively.

After funding the applicable school year, subsequent investments will be made based on the availability of funds from the State of Utah. If the preschool program does not result in increased school readiness and decreased use of special education services, then there is no obligation on the part of the State of Utah or the Organization to repay the loan. The Lenders retain the risk of non-payment under the agreement.

As of June 30, 2025, the outstanding balances associated with the Second through Fifth Cohorts on the senior and subordinate loans were as follows:

	Senior Lender	Subordinate Lender	Total
Cohort Two	$ -	$ -	$ -
Cohort Three	-	-	-
Cohort Four	-	-	-
Cohort Five	-	52,686	52,686
Total	$ -	$ 52,686	$ 52,686

As of June 30, 2024, the outstanding balances associated with the Second through Fifth Cohorts on the senior and subordinate loans were as follows:

	Senior Lender	Subordinate Lender	Total
Cohort Two	$ -	$ -	$ -
Cohort Three	-	-	-
Cohort Four	-	27,946	27,946
Cohort Five	-	302,835	302,835
Total	$ -	$ 330,781	$ 330,781

Accrued interest on the loans as of June 30 was as follows:

	2025	2024
Cohort Two	$ -	$ -
Cohort Three	-	-
Cohort Four	-	1,110
Cohort Five	2,150	12,029
	$ 2,150	$ 13,139

Accrued interest is included in accounts payable and accrued expenses in the accompanying consolidated statements of financial position. Corresponding amounts of accrued interest receivable are included in other assets on the accompanying consolidated statements of financial position.

Success Payments to the Lenders will be made equal to 95% of the Per Child Success Amount, which is equal to a specified rate per child for every year from kindergarten through sixth grade. The State of Utah will retain 5.0% of the Per Child Success Amount for each year from kindergarten through sixth grade or until the Lenders have received the maximum payment amount based on an interest rate not to exceed 5.0% more than the Municipal Market Data General Obligation Bond AAA scale for a 10-year maturity. From the seventh grade through twelfth grade, the State of Utah retains 100% of the avoided costs.

In November 2019, the Organization entered into a contract with the Utah Department of Workforce Service (DWS) to continue as the fiscal intermediary for the School Readiness Social Impact Bond. In accordance with this contract, UP will manage the financial transactions for Cohorts one through five. DWS will take over the State's responsibility from the Governor's Office of Management and Budget, and DWS is now responsible for managing the ongoing evaluation and running of the School Readiness Board which oversees the Social Impact Bonds and approves payments.

10. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes as of June 30:

	2025	2024
Community Fund	$ 56,106	$ 217,515
Other purpose restricted grants	2,362,072	3,130,459
Sponsorships	-	25,815
Endowments	649,034	603,993
Time restricted	4,886,663	3,473,835
Beneficial interest and charitable trust (held in perpetuity)	16,663	16,663
	$ 7,970,538	$ 7,468,280

Endowments consisted of the following as of June 30:

	2025	2024
Quasi-endowment	$ 322,619	$ 322,619
Endowments - accumulated earnings	276,415	231,374
Children's initiative endowment (held in perpetuity)	50,000	50,000
	$ 649,034	$ 603,993

11. Endowments

Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic 958 (ASC 958), Not-for-profit entities, provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The State of Utah has adopted UPMIFA. The Organization's endowment fund consists of donor-restricted funds and funds designated by the Board of Directors to function as endowments. As required by US GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Organization has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as restricted in perpetuity is classified as part of net assets with donor restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate endowment funds:

(1) The duration and preservation of the fund
(2) The purposes of the organization and the donor-restricted endowment fund
(3) General economic conditions
(4) The possible effect of inflation and deflation
(5) The expected total return from income and the appreciation of investments
(6) Other resources of the Organization
(7) The investment policies of the Organization

Endowment net asset composition by type of fund as of June 30, 2025, consisted of the following:

	Without donor restrictions	With Donor restrictions	Total
Donor-restricted endowment funds	$ -	$ 649,034	$ 649,034
Board-designated endowment funds	908,933	-	908,933
Total endowment funds	$ 908,933	$ 649,034	$ 1,557,967

Endowment net asset composition by type of fund as of June 30, 2024, consisted of the following:

	Without donor restrictions	With Donor restrictions	Total
Donor-restricted endowment funds	$ -	$ 603,993	$ 603,993
Board-designated endowment funds	902,447	-	902,447
Total endowment funds	$ 902,447	$ 603,993	$ 1,506,440

Changes in endowment net assets for the year ended June 30, 2025, consisted of the following:

	Without donor restrictions	With Donor restrictions	Total
Endowment net assets, beginning of year	$ 902,447	$ 603,993	$ 1,506,440
Contributions	-	-	-
Investment return:			
Interest and dividends	28,868	21,130	49,998
Net appreciation (realized and unrealized)	43,841	30,520	74,361
Investment advisor fees	(9,296)	(6,609)	(15,905)
Total return on investments	63,413	45,041	108,454
Appropriation from endowment	(56,927)	-	(56,927)
Endowment net assets, end of year	$ 908,933	$ 649,034	$ 1,557,967

Changes in endowment net assets for the year ended June 30, 2024, consisted of the following:

	Without donor restrictions	With Donor restrictions	Total
Endowment net assets, beginning of year	$ 872,818	$ 547,153	$ 1,419,971
Contributions	-	-	-
Investment return:			
Interest and dividends	30,906	11,741	42,647
Net appreciation (realized and unrealized)	96,451	51,240	147,691
Investment advisor fees	(13,128)	(6,141)	(19,269)
Total return on investments	114,229	56,840	171,069
Appropriation from endowment	(84,600)	-	(84,600)
Endowment net assets, end of year	$ 902,447	$ 603,993	$ 1,506,440

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or applicable state law requires the Organization to retain as a fund of perpetual duration. In accordance with US GAAP, deficiencies of this nature are reported in net assets with donor restrictions. As of June 30, 2025 and 2024, there were no such deficiencies.

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to maximize long-term gains with an acceptable level of risk and to provide funding for special projects or initiatives, to act as an emergency funding source or to fund capital expenditures. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for donor-specified periods as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that meet or exceed appropriate nationally recognized performance indices (benchmarks) selected by the Investment Committee. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objective Relates to Spending Policy

Distribution of endowment funds are approved by the Board of Directors and are made when deemed appropriate. A guideline for distributions from the endowment fund earnings, on a fiscal year basis, is defined as 50% of the investment income growth (including income and capital appreciation), of the endowment funds, unless otherwise recommended by the Board of Directors.

This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

12. Leases

The Organization leases facilities and office equipment under operating lease agreements with terms expiring in various years through July 2026. The weighted average discount rate used by the Organization on all lease commitments is 2.87% at both June 30, 2025 and 2024. The weighted average remaining lease term as of June 30, 2025 and 2024 is approximately 0.84 years and 1.84 years, respectively.

Operating lease expense was $307,413 and $263,780 for the years ended June 30, 2025 and 2024, respectively, and is included in “Occupancy” expenses on the consolidated statement of functional expenses.

The following table reconciles the undiscounted future cash flows for the next five years and thereafter to the operating lease liabilities recorded within the consolidated statement of financial position as of as of June 30, 2025:

Years Ending June 30,		
2026	$	277,463
2027		480
Total lease Payments		277,943
Less: interest		(3,678)
Present Value of lease liabilities	$	274,265

13. Related party transactions

The Organization received contributions from board members and employees, including in-kind donations of services, totaling approximately $699,000 and $312,000 for the years ended June 30, 2025 and 2024, respectively.

14. Retirement Plan

UP sponsors a 403(b) plan (the Plan), which reports on a calendar year. Benefits under the Plan are provided through a group annuity contract. Employer matching contributions to the Plan are equal to 100% of employee elective deferrals up to 6% of eligible gross wages. Employer contributions made to the Plan were $265,750 and $288,667 for the years ended June 30, 2025 and 2024, respectively.

15. Subsequent events

The Organization has evaluated subsequent events through October 29, 2025, which is the date these consolidated financial statements were available to be issued.

On July 30, 2025, the Organization entered into a loan agreement with a fund, providing for borrowings of up to $1,000,000, with the potential to increase the principal to $2,000,000. The loan bears interest at 8.0% per annum, matures on July 30, 2030, and is substantially secured by all assets of the Organization. Interest-only payments are due semi-annually through June 30, 2027, followed by principal and interest payments through maturity.

On September 30, 2025, the Organization paid off the remaining balance of Cohort Five (see note 9).

UTAH'S PROMISE AND UNITED WAY OF GREATER SALT LAKE

SUPPLEMENTAL INFORMATION

CONSOLIDATING STATEMENT OF FINANCIAL POSITION

As of June 30, 2025

	Utah's Promise	United Way of Greater Salt Lake	Eliminations	Consolidated
Assets				
Cash and cash equivalents	$ 4,366,404	$ 1,074,631	$ -	$ 5,441,035
Contributions receivable, net	6,699,263	1,124,651	-	7,823,914
Prepaid expenses	18,783	-	-	18,783
Property and equipment, net	217,631	-	-	217,631
Investments	5,075,318	6,709,622	-	11,784,940
Other assets	4,583,756	54,802	(4,564,585)	73,973
Operating lease right-of-use-assets	221,394	-	-	221,394
Beneficial interests in charitable trusts	-	16,663	-	16,663
Total assets	$ 21,182,549	$ 8,980,369	$ (4,564,585)	$ 25,598,333
Liabilities and Net Assets				
Accounts payable and accrued expenses	$ 433,833	$ 4,609,357	$ (4,564,585)	$ 478,605
Due to partners	-	245,176	-	245,176
Due to other United Ways	-	508,684	-	508,684
Long-term debt	-	52,686	-	52,686
Other liabilities	3,112	4,561	-	7,673
Operating lease liabilities	274,265	-	-	274,265
Total Liabilities	711,210	5,420,464	(4,564,585)	1,567,089
Net Assets				
Without donor restrictions:				
Undesignated	13,566,299	1,585,474	-	15,151,773
Board designated	-	908,933	-	908,933
With donor restrictions	6,905,040	1,065,498	-	7,970,538
Total net assets	20,471,339	3,559,905	-	24,031,244
Total liabilities and net assets	$ 21,182,549	$ 8,980,369	$ (4,564,585)	$ 25,598,333

UTAH'S PROMISE AND UNITED WAY OF GREATER SALT LAKE

SUPPLEMENTAL INFORMATION

CONSOLIDATING STATEMENT OF ACTIVITIES

Year Ended June 30, 2025

	Utah's Promise	United Way of Greater Salt Lake	Eliminations	Consolidated
Support, Revenues, Gains and Losses				
Contributions	$ 1,089,242	$ 5,177,277	$ (2,744,381)	$ 3,522,138
Less donor designations	-	(221,507)	-	(221,507)
Contributions, net	1,089,242	4,955,770	(2,744,381)	3,300,631
Foundation contributions and private grants	5,623,029	1,384,146	-	7,007,175
Government grants	1,622,252	987,849	-	2,610,101
Special events and sponsorships	10,000	630,987	-	640,987
In-kind contributions	40,000	59,582	-	99,582
Return on investments	370,999	478,620	-	849,619
Employee retention tax credits	628,381	-	-	628,381
Other income	286,686	473,138	-	759,824
Total support, revenues, gains and losses	9,670,589	8,970,092	(2,744,381)	15,896,300
Expenses				
Program services	5,977,279	6,518,546	(2,744,381)	9,751,444
Support services	1,188,371	1,814,338	-	3,002,709
Total expenses	7,165,650	8,332,884	(2,744,381)	12,754,153
Change in net assets	2,504,939	637,208	-	3,142,147
Net assets, beginning of year	17,966,400	2,922,697	-	20,889,097
Net assets, end of year	$ 20,471,339	$ 3,559,905	$ -	$ 24,031,244

See accompanying independent auditors' report.